Australian Ethical Australian Shares Fund

FUND PROFILE - 31 MARCH 2019



Australian Ethical is one of Australia's leading ethical fund managers. By investing responsibly in well-managed ethical companies, we deliver competitive financial performance to our clients and positive change to society and the environment. Since our inception in 1986, our Ethical Charter has guided all investment decisions and underpinned our business practices. Every year 10 per cent of our profits* are distributed to charitable organisations and social impact initiatives through The Australian Ethical Foundation.

Investment objective

To provide long-term growth focusing on Australian companies that meet the Australian Ethical Charter.

Price information

Pricing Daily frequency:

Buy/Sell 0.20%/0.20% spread:

Fund facts

Fund size: \$145.62m

Benchmark: S&P ASX Small Industrials

Asset class: Equity
Inception date: 19/09/1994

Minimum 7 Years
investment
timeframe:

Risk level: Very high

Identifiers

ISIN code: AU60AUG00028
APIR code: AUG0002AU

Distributions

Frequency: 2

Dates: 30/06, 31/12

Fees

costs:

Management 1.99% costs - PDS:

Minimum initial \$1,000 investment: \$500 with a Regular investor

plan

Additional 0.07%

transactional

and operational

A full explanation of all the fees and costs that you may be charged for investing in the Fund is provided in the Fund's Product Disclosure Statements available from our website australianethical.com.au

Investment strategy

The opportunity to invest in a diversified share portfolio of companies predominately listed on the ASX and selected on the basis of their social, environmental and financial credentials. The Fund utilises an active stock-picking management style with stocks generally selected for growth rather than income, with a bias towards smaller capitalisation stocks listed on the ASX. All stocks are chosen on the basis of relative value where we deem the risks are being adequately priced.

Cumulative performance (as at 31/03/2019)



- Australian Ethical Australian Shares
- Benchmark

Performance (as at 31/03/2019)

	1m	3m	6m	1у	3у	5у	10y	Since inception
Fund	1.8%	7.1%	-1.7%	4.4%	8.4%	10.0%	11.3%	9.7%
Benchmark	0.4%	12.7%	-2.4%	7.8%	9.4%	8.6%	12.0%	7.3%

Calendar Performance (as at end 2018)

	CY2018	CY2017	CY2016	CY2015	CY2014
Fund	-4.1%	9.0%	7.5%	19.9%	13.7%
Benchmark	-6.5%	15.7%	6.2%	15.0%	2.8%

Source: FE.

Total returns are calculated using the sell (exit) price, net of management fees and gross of tax as if distributions of income have been reinvested at the actual distribution reinvestment price. The actual returns received by an investor will depend on the timing, buy and exit prices of individual transactions. Return of capital and the performance of your investment in the fund are not guaranteed. Past performance is not a reliable indicator of future performance. Figures showing a period of less than one year have not been adjusted to show an annual total return. Figures for periods of greater than one year are on a per annum compound basis. The current benchmark may not have been the benchmark over all periods shown in the above chart and tables. The calculation of the benchmark performance links the performance of previous benchmarks and the current benchmark over the relevant time periods.

^{*(}after tax, before bonus expense)

Australian Ethical Australian Shares Fund

FUND PROFILE - 31 MARCH 2019



Top 10 Westpac Banking Corporation 4.1% 4.0% National Australia Bank Limited Macquarie Telecom Group Limited 3.8% 3.3% **Contact Energy Limited** Bendigo & Adelaide Bank Ltd. 3.1% Suncorp Group Limited 3.0% Bank of Queensland Limited 2.8% **Healius Limited** 2.8% 2.5% Mirvac Group Meridian Energy Limited 2.3%

Ratings and awards

RIAA rating:



UNPRI signatory:



Why invest ethically?

Portfolio diversification: Diversify your portfolio by investing in companies and sectors not well covered by other fund managers and brokers.

Help build a better world: Invest in the new, low-carbon economy, fund medical and technology breakthroughs, efficient transport and more.

Promote human rights: We strive to avoid any investment in companies involved in the poor treatment of asylum seekers or the exploitation of workers through poor working conditions.

Need Help?

Contact us between 9:00am-5:00pm AEST Monday-Friday on:

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Sydney NSW 2001

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Australian Ethical Investment Ltd
c/o Boardroom Pty Ltd
GPO Box 3993

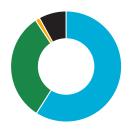
Sector allocation





Asset allocation

Australian & NZ Small Cap	59.0%
Australian & NZ Large Cap	31.7%
Unlisted Equity	1.3%
Cash	8.0%



Commentary

The Australian Shares Fund returned 7.1% (7.3% Wholesale fund) for the March Quarter, underperforming the benchmark (12.7%) and returning most of its excess performance from the December 2018 quarter.

The investor fear we saw in late 2018 eased with share market confidence returning on expectations of China and the US resolving their trade dispute and lower global interest rates.

At the sector level consumer discretionary, financials, healthcare and information technology took away from investment performance.

The large cap names in the Fund weakened, with banks in particular softening following the findings of the Royal Commission as well as falling residential house prices.

Small cap holdings in the portfolio underperformed as some high multiple companies not held by the fund benefited from strong share market momentum.

The Fund's strongest performing name was software company Bravura Solutions which reported a strong 2019 first half result, and in addition provided guidance for an improved full year result.

Also performing well was electricity generator and retailer, Contact Energy, which also provided guidance of improved dividends.

The third strongest performer was enterprise software company BigTinCan which continues to grow its software-as-a-service business. We're also starting to see sales enablement emerging as a distinct category of content management software.

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Australian Ethical Australian Shares Fund (Wholesale)



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Investment objective

To provide long-term growth focusing on Australian companies that meet the Australian Ethical Charter.

Price information

Pricing Daily frequency:

Buy/Sell 0.20%/0.20% spread:

Fund facts

Fund size: \$234.88m

Benchmark: S&P ASX Small Industrials

Asset class: Equity
Inception date: 23/01/2012

Minimum 7 Years
investment
timeframe:

Risk level: Very high

Identifiers

ISIN code: AU60AUG00184

APIR code: AUG0018AU

Distributions

Frequency: 2

Dates: 30/06, 31/12

Fees

Management 1.10% costs - PDS:

Minimum initial \$25,000 investment: minimum in the Fund and

\$500,000 investment across Australian Ethical's managed

funds. 0.04%

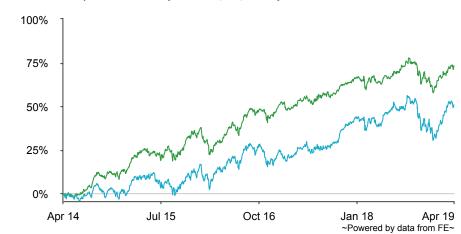
Additional transactional and operational costs:

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Cumulative performance (as at 31/03/2019)



- Australian Ethical Australian Shares
- Benchmark

Performance (as at 31/03/2019)

	1m	3m	6m	1у	3у	5у	10 y	Since inception
Fund	1.9%	7.3%	-1.3%	5.6%	9.9%	11.6%	-	14.2%
Benchmark	0.4%	12.7%	-2.4%	7.8%	9.4%	8.6%	-	11.1%

Calendar Performance (as at end 2018)

	CY2018	CY2017	CY2016	CY2015	CY2014
Fund	-2.8%	10.6%	9.2%	21.9%	15.4%
Benchmark	-6.5%	15.7%	6.2%	15.0%	2.8%

Source: FE.

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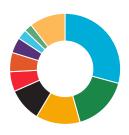
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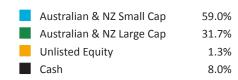
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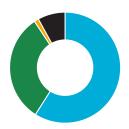
Sector allocation





Asset allocation





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