

Group register of relevant duties

NOVEMBER 2019



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Scope of Register

In accordance with the **Conflicts Management Policy**, this **Register of Relevant Duties** captures all duties owed by AEI, AES or AEF, or a Responsible Person of AEI, AES or AEF, to members, investors and/or shareholders of the Group, or to any other person (including organisations), that the Group has determined to be relevant because it might reasonably have the potential to have a significant impact on the Group or the Responsible Person's ability to act in the best interests of members, investors and/or shareholders.

The Register below captures current relevant duties in respect of:

- Australian Ethical Investment Limited (AEI) (ABN 47 003 188 930), the Responsible Entity of the Australian Ethical Balanced Fund (ARSN 089 919 255), the Australian Ethical Australian Shares Fund (ARSN 089 919 175), the Australian Ethical Diversified Shares Fund (ARSN 089 919 166), the Australian Ethical International Equities Fund (ARSN 124 861 338), the Australian Ethical Advocacy Fund (ARSN 140 444 211), the Australian Ethical Income Fund (ARSN 089 919 120), the Australian Ethical Fixed Interest Fund (ARSN 166 048 184), the Australian Ethical Emerging Companies Fund (ARSN 606 254 157), the Australian Ethical Property Trust (closed), and its Responsible Persons. For the purposes of this Register, the individual managed funds, when considered together, are referred to as the Australian Ethical Managed Funds.
- Australian Ethical Superannuation Pty Ltd (AES) (ABN 43 079 259 733), the RSE Licensee of the Australian Ethical Retail Superannuation Fund (Super Fund)(ABN 49 633 667 743) and its Responsible Persons.
- Australian Ethical Foundation Limited (AEF) (ABN 14 607 166 530), a not-for-profit company limited by guarantee and registered with the Australian Charities and Not-for-profits Commission (ACNC).

Description of the Conflict

An 'actual conflict' is a conflict which exists. A 'potential conflict' is a conflict which has the potential to arise in certain circumstances. A 'perceived conflict' is a situation where a third party, who may not be privy to all relevant information in relation to the situation at hand, may perceive that a conflict exists.

The determinations made in Column 3 of the Register have been made with reference to these definitions.

Materiality of the conflict

The **Conflicts Management Framework** (section 5.3) defines a 'conflict of relevant duty' as any situation that might reasonably be considered to have the potential to have a material impact on the capacity of the Group, or a Responsible Person or employee of the Group, to act in a manner that is consistent with the best interests of members, investors and shareholders.

The **Register of Relevant Duties** captures all conflicts of relevant duty which have been identified, and rates each conflict as "material" or "not material" (Column 5 of the Register) based on the Board's opinion of the capacity



of the conflict of relevant duty to impact the ability of the Group, or a Responsible Person or employee of the Group, to act in a manner that is consistent with the best interests of members, investors and shareholders.

Duties Owed to Members, Investors and Shareholders of the AEI Group Australian Ethical Investr	Duties Owed to any other Person or Organization	Description of the Conflict Actual Potential Perceived No Conflict	Materiality of the Conflict <i>Material</i> <i>Not</i> <i>Material</i> <i>Not</i> <i>Applicable</i>	Action Taken and/or Planned to Address the Conflict
Australian Ethical myesti				
Listed Entity Responsible Entity, Australian Ethical Managed Investment Funds	AEI provides investment management and trustee office services (compliance, risk management, marketing, and client services) to Australian Ethical Superannuation Pty Ltd (ABN 43 079 259 733) under two service provider agreements.	Perceived	Material	 Appointment Process 1. The appointment process must be conducted on arms' length terms in line with the procedures for the appointment of material service providers as contained in the Group's Outsourcing Policy. 2. AEI must be able to demonstrate that it is in a position to perform the services at a standard equal to or better than external providers operating within a similar industry. 3. The cost for performing the services and value of services received must be competitive. 4. The AES Board may, at its sole discretion and AEI's cost, commission independent legal advice in relation to the content and scope of the agreements at the time of their negotiation. Review Process 1. The AES Board may, at its sole discretion, engage an independent consultant, or its Internal Auditor, to review the operations of, and/or services provided by, AEI, on a regular (at least annual) basis. Benchmarking Process 1. All services outsourced within the Group must be benchmarked prior to entering a contract and at the time of a relevant contract negotiation. 2. The AES Board may determine to
				benchmark services at other times if it is of the belief that a benchmarking exercise would be warranted, such as where



Duties Owed to Members, Investors and Shareholders of the AEI Group	Duties Owed to any other Person or Organization	Description of the Conflict Actual Potential Perceived No Conflict	Materiality of the Conflict <i>Material</i> Not <i>Material</i> Not Applicable	Action Taken and/or Planned to Address the Conflict
				 service clauses within the agreement are triggered or because of issues in the external market place. 3. If the results of a benchmarking exercise indicate that the services being provided by the associated entity are materially outside the market in terms of value, the AES Board may seek an opinion from an external group as to whether or not a market tender would be likely to identify any appropriate alternative providers.
	AEI is a full member of the Financial Services Council (FSC) (ABN 82 080 744 163).	No Conflict	Not Applicable	Membership of FSC is publicly disclosed on FSC website.
	AEI is a member of the Responsible Investment Association Australasia (RIAA) (ABN <u>98 824 831</u> <u>560</u>).	No Conflict	Not Applicable	Membership of the RIAA is publicly disclosed on the RIAA website.
	AEI sponsored the development of the RIAA Responsible Investment Benchmark Report 2017 Australia through a cash donation of \$7,500. (AEI also sponsored the 2015 version of this Report.) AEI's individual Managed Funds are referenced and rated in the Report.	Perceived	Not Material	The Report was prepared by RIAA based on survey data gathered and collated by Ernst & Young. For our sponsorship AEI received a one paragraph statement in the Report, and the inclusion of our logo in the Report.
	AEI rents its Sydney offices from Investa Nominees Pty Limited (ABN 71 096 412 770) at an annual fee of approximately \$600,000. AEI also directly owns shares in the Investa Office Fund (an unlisted property fund).	Perceived	Not Material	Segregation of duties – persons responsible for the negotiation of rental premises and the payment of rent and persons responsible for the making of investment decisions are different. Investment disclosed on our website at <u>https://www.australianethical.com.au/manag</u> ed-funds/#overlay-278

F RELEVANT DUTIES



Duties Owed to Members, Investors and Shareholders of the AEI Group	Duties Owed to any other Person or Organization	Description of the Conflict Actual Potential Perceived No Conflict	Materiality of the Conflict <i>Material</i> Not Material Not Applicable	Action Taken and/or Planned to Address the Conflict
insurance through Q Insurance, for an ann fee of approximately \$80,000. AEI also dire owns shares in QBE. AEI uses Telstra to pr telephony and intern services. Annual fees to Telstra are approximately \$50,0	AEI arranges its business insurance through QBE Insurance, for an annual fee of approximately \$80,000. AEI also directly owns shares in QBE.	Perceived	Not Material	Segregation of duties – persons responsible for the arrangement of business insurance and persons responsible for the making of investment decisions are different. Investment disclosed on our website at <u>https://www.australianethical.com.au/manag</u> ed-funds/#overlay-278
	approximately \$50,000. AEI also directly holds	Perceived	Not Material	Segregation of duties – persons responsible for the relationship with Telstra as a service provider and persons responsible for the making of investment decisions are different. Investment disclosed on our website at <u>https://www.australianethical.com.au/manag</u> ed-funds/#overlay-278
Australian Ethical Supera	nnuation Pty Ltd			
Trustee, Australian Ethical Superannuation Pty Ltd	AES is a wholly owned subsidiary of Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL 229949).	Potential	Material	Employees who perform roles related to AES and the Super Fund are directed to speak to their Line Manager, the HR Manager or the Managing Director if they feel they are unable to balance any actual or potential conflict between their duties to AES and the Super Fund, and their employment by AEI.
	AES is a member of the Association of Superannuation Funds of Australia Limited (ASFA) (ABN 29 002 786 290).	No Conflict	Not Applicable	Membership of ASFA is publicly disclosed on the ASFA website.



Australian Ethical Foundation Limited

Not-for-Profit Company Limited by Guarantee, Australian Ethical Foundation Limited	AEF is a wholly owned subsidiary of Australian Ethical Investment Ltd (ABN 47 003 188 930) (ASFL 229949). AEF is registered with the ACNC and is the vehicle by which the amounts gifted by AEI under clause 15(c)(ii) of the AEI Constitution are granted.	Potential	Material	 The AEI Constitution states that the amounts gifted by AEI to non-profit organistaions (and AEF is the vehicle used to make these gifts) must not give rise to any immediate material benefit to the company, its shareholders or employees nor give rise to any personal benefit to directors. The AEI Constitution provides that directors who hold office in non-profit organisations to which it is proposed to gift money are not entitled to vote on the disposition of monies to that organisation. To ensure that conflicts are properly managed, this prohibition is taken to apply to deliberations of the AEF Board. In the event that an actual, perceived or potential conflict arises from circumstances other than in relation to a director holding office in a non-profit organisation to which it is proposed to gift, the Board must determine whether the conflict of relevant duty or interest is an actual, perceived or potential conflict, and then whether it is material. Depending upon the outcome of these initial determinations, the Board as a whole may decide to: a. Allow the Director to remain in the Board meeting while the matter is being discussed. b. Require the Director to leave the Board meeting temporarily while the matter is being discussed. c. Require the Director to abstain from voting on, or having any involvement in discussion of, the matter. d. Take no action because the Board considers that the conflict arises from a director holding office or another association or interest), the conflict will be identified in the Declaration of Conflicts paper and the Register of Relevant Duties. Where appropriate, it will be recorded in the minutes of the meeting.



any actual or potential conflict of between their duties to AEI and AEF.

Stephen Gibbs

Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL 229949)	Director, Ecosystems Investment Management (Australia) Pty Ltd (ABN 46 142 263 938)	No Conflict	Not Applicable	The Group does not have any connection with Ecosystems Investment Management (Australia) Pty Ltd	
 Acting CEO Director Member, Investment Committee Member, PDS Committee Australian Ethical Superannuation Pty Ltd (ABN 43 079 259 733) Director Australian Ethical Foundation Limited (ABN 14 607 166 530) Director 	Expert Panel Member, Fair Work Commission (ABN 93 614 579 199).	Potential	Not Material	 No current conflict as the work of the Fair Work Commission's superannuation and the modern award review is on hold. In the event that an actual, perceived or potential conflict is flagged in relation to an item on a meeting agenda, the relevant Board or Committee to determine whether the flagged conflict of relevant duty or interest is an actual, perceived or potential conflict, and then whether it is material. Depending upon the outcome of these initial determinations, the Board as a whole may decide to, in relation to a conflict identified by a Director in relation to a nitem on a meeting agenda: a. Allow the Director to remain in the Board/Committee meeting while the matter is being discussed. b. Require the Director to leave the Board/Committee meeting temporarily while the matter is being discussed. c. Require the Director to abstain from voting on, or having any involvement in discussion of, the matter. d. Take no action because the Board/Committee considers that the conflict should not disqualify the Director from voting on, or from being present during discussions relating to, the matter. In all circumstances, the conflict will be identified in the Declaration of Conflicts paper and the Register of Relevant Duties. Where appropriate, it will be recorded in the minutes of the meeting. 	
	Senior Adviser, Allen Partners	Potential Conflict	Not Material	Allen Partners are aligned with Financial Recovery Technologies (FRT) and act as FRT's representatives in Australia. The AEI Group have engaged FRT to provide alerts and analysis in relation to potential class actions brought in respect of investments in Australia and offshore.	

GROUP REGISTER OF RELEVANT DUTIES

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				 In the event that an actual, perceived or potential conflict is flagged in relation to an item on a meeting agenda, the relevant Board or Committee to determine whether the flagged conflict of relevant duty or interest is an actual, perceived or potential conflict, and then whether it is material. Depending upon the outcome of these initial determinations, the Board as a whole may decide to, in relation to a conflict identified by a Director in relation to an item on a meeting agenda: a. Allow the Director to remain in the Board/Committee meeting while the matter is being discussed. b. Require the Director to leave the Board/Committee meeting temporarily while the matter is being discussed. c. Require the Director to abstain from voting on, or having any involvement in discussion of, the matter. d. Take no action because the Board/Committee considers that the conflict should not disqualify the Director from voting on, or from being present during discussions relating to, the matter. In all circumstances, the conflict will be identified in the Declaration of Conflicts paper and the Register of Relevant Duties. Where appropriate, it will be recorded in the minutes of the meeting.
Katherine Greenhill				
Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL 229949) Director Chair, Audit, Compliance and Risk Committee Member, People, Remuneration and Nominations Committee	Director, and Chair of the Finance Committee, Loreto Kirribilli Limited (ABN 68 474 202 939)	No Conflict	Not Applicable	The Group does not have any connection with Loreto Kirribilli Limited.



• Member, Investment Committee

Australian Ethical Superannuation Pty Ltd (ABN 43 079 259 733)

- Director
- Chair, Audit, Compliance and Risk Committee
- Acting Member, Insurance Benefits Committee

Australian Ethical Foundation Limited (ABN 14 607 166 530)

• Director

Mara Bun

Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL 229949)	Chair, Gold Coast Waterways Authority (ABN 31 675 234 044)	No Conflict	Not Applicable	The Group does not have any connection with the Gold Coast Waterways Authority.
 Director Member, Audit, Compliance and 	Director, Enova Community Energy Ltd (ABN 53 606 006 731)	No Conflict	Not Applicable	The Group does not have any connection with Enova Community Energy.
Risk Committee Member, People, Remuneration & Nominations Committee Member, Investment Committee Australian Ethical Superannuation Pty Ltd (ABN 43 079 259 733) Director Director Member, Audit, Compliance and Risk Committee Acting Chair, Insurance Benefits Committee Australian Ethical Foundation Limited (ABN 14 607 166 530)	Consultant, Food Agility CRC	Potential Conflict	Not Material	 In this role it is possible that Mara will be speaking with companies that Australian Ethical invests in. In the event that an actual, perceived or potential conflict is flagged in relation to an item on a meeting agenda, the Board must determine whether the flagged conflict of relevant duty or interest is an actual, perceived or potential conflict, and then whether it is material. Depending upon the outcome of these initial determinations, the Board as a whole may decide to: e. Allow the Director to remain in the Board meeting while the matter is being discussed. f. Require the Director to leave the Board meeting temporarily while the matter is being discussed. g. Require the Director to abstain from voting on, or having any involvement in discussion of, the matter. h. Take no action because the Board considers that the conflict should not disqualify the Director from voting



• Director				on, or from being present during discussions relating to, the matter. In all circumstances, the conflict will be identified in the Declaration of Conflicts paper and the Register of Relevant Duties. Where appropriate, it will be recorded in the minutes of the meeting.
	President, Australian Conservation Foundation	Potential Conflict	Not Material	 The Australian Conservation Foundation ('ACF') is regarded as aligned with the Ethical Charter in relation to the environment and conservation. In this role it is possible that Mara will be speaking with companies that Australia Ethical invests in or that the ACF may take a position that differs from that taken by Australian Ethical on certain issues. In the event that an actual, perceived or potential conflict is flagged in relation to an item on a meeting agenda, the Board must determine whether the flagged conflict of relevant duty or interest is an actual, perceived or potential conflict, and then whether it is material. Depending upon the outcome of these initial determinations, the Board as a whole may decide to: a. Allow the Director to remain in the Board meeting the birector to leave the Board meeting temporarily while the matter is being discussed. b. Require the Director to abstain from voting on, or having any involvement in discussion of, the matter. d. Take no action because the Board considers that the conflict should not disqualify the Director from voting on, or from being present during discussions relating to, the matter.
	Strategy & Sustainability Consultant, Simba Global Pty Limited	No Conflict	Not Applicable	The Group does not have any connection with Simba Global



Michael Monaghan					
Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL 229949)	Director, HammondCare Limited (ABN 48 000 026 219)	No Conflict	Not Applicable	The Group does not have any connection with Hammond Care Limited	
 Acting Chair Member, Audit, Compliance and Risk Committee Acting Chair, People Remuneration & Nominations Committee Chair, Investment Committee Member, PDS Committee Australian Ethical 	Director, Alpha Vista Financial Services Holdings Pty Limited (ABN 70 616 406 403)	No Conflict	Not Applicable	The Group does not have any connection with Alpha Vista Financial Services Holdings Pty Limited.	
Superannuation Pty Ltd (ABN 43 079 259 733) Acting Chair Member, Audit, Compliance and Risk Committee					
Australian Ethical Foundation Limited (ABN 14 607 166 530) • Acting Chair					
	Chairman, Flag Income Notes No. 3 Pty Limited	Potential	Not Material	The Group does not invest in Flag Income Notes. If Flag is considered for, or appointed as, a fixed income product provider to Australian Ethical the conflict must be declared and Mr Monaghan will not be able to view any board papers regarding Flag and will recuse himself from relevant discussions.	
Julie Orr					
Australian Ethical Investment Ltd (ABN 47 003 188 930) (AFSL 229949)					
 Director Member, People, Remuneration & Nominations Committee 					



- Member, Audit, Compliance & Risk Committee
- Member, Investment Committee

Australian Ethical Foundation Limited (ABN 14 607 166 530)

• Director

Tom May					
Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL 229949) and Australian Ethical Superannuation Pty Ltd (ABN 43 079 259 733) and Australian Ethical Foundation Limited (ABN 14 607 166 530) • General Counsel and Company Secretary	Employment agreement includes performance bonus incentives linked to the performance of Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL 229949).	Potential	Material	Employees' KPIs require employees to act in members', investors' and shareholders' interests. Employees are directed to speak to their Line Manager, the HR Manager or the Managing Director where they feel they are unable to balance the conflict. The AEI and AES Board are the ultimate decision making bodies. All Board papers relating to a key decision must be: • Peer reviewed; • Reviewed by the Managing Director; and • Made available for independent audit review.	
	Councillor, NSW State Council, Governance Institute of Australia Ltd (ABN 49 008 615 950).	No Conflict	Not Applicable	The Governance Institute of Australia is an independent professional association with a sole focus on whole-of-organisation governance. AEI pays an annual membership fee to the Governance Institute.	
	Company Secretary, Women on Boards Pty Limited (ABN 25 119 154 933)	No Conflict	N/a	Women on Boards is a company dedicated to increasing the representation of women on company boards in the UK and Australia to at least 40%. This target is broadly aligned with AEI's own commitment in relation to gender equality.	
David Macri					
Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL 229949) and Australian Ethical Superannuation Pty Ltd (ABN 43 079 259 733) and Australian Ethical Foundation Limited (ABN 14 607 166 530)	Employment agreement includes performance bonus incentives linked to the performance of Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL 229949).	Potential	Material	Employees' KPIs require employees to act in members', investors' and shareholders' interests. Employees are directed to speak to their Line Manager, the HR Manager or the Managing Director where they feel they are unable to balance the conflict. The AEI and AES Board are the ultimate decision making bodies. All Board papers relating to a key decision must be: • Peer reviewed; • Reviewed by the Managing Director; and	



 Chief Investment Officer Member, Investment Committee 				 Made available for independent audit review.
	Member, Dexus Healthcare Property Fund Investment Advisory Committee	No Conflict	Not Applicable	David's appointment is in his capacity as Chief Investment Officer, not in a personal capacity, and has been made to ensure that AEI and the AERSF have appropriate oversight of, and input into, investment decisions made by the Fund in which AEI and AERSF have invested.
Mark Simons				
Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL 229949) and Australian Ethical Superannuation Pty Ltd (ABN 43 079 259 733) and Australian	Employment agreement includes performance bonus incentives linked to the performance of Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL	Potential	Material	Employees' KPIs require employees to act in members', investors' and shareholders' interests. Employees are directed to speak to their Line Manager, the HR Manager or the Managing Director where they feel they are unable to balance the conflict.
Ethical Foundation Limited (ABN 14 607 166 530)	229949).			The AEI and AES Board are the ultimate decision making bodies. All Board papers relating to a key decision must be: • Peer reviewed;
Chief Financial Officer				 Reviewed by the Managing Director; and Made available for independent audit review.
Allyson Lowbridge				
Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL 229949) and Australian Ethical Superannuation Pty Ltd (ABN 43 079 259 733) and Australian Ethical Foundation Limited (ABN 14 607 166 530) • Chief Customer Officer	Employment agreement includes performance bonus incentives linked to the performance of Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL 229949).	Potential	Material	Employees' KPIs require employees to act in members', investors' and shareholders' interests. Employees are directed to speak to their Line Manager, the HR Manager or the Managing Director where they feel they are unable to balance the conflict. The AEI and AES Board are the ultimate decision making bodies. All Board papers relating to a key decision must be: • Peer reviewed; • Reviewed by the Managing Director; and • Made available for independent audit review.
Karen Hughes				
Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL 229949) and Australian Ethical Superannuation Pty Ltd (ABN 43 079 259 733) and Australian	Employment agreement includes performance bonus incentives linked to the performance of Australian Ethical Investment Ltd (ABN 47	Potential	Material	Employees' KPIs require employees to act in members', investors' and shareholders' interests. Employees are directed to speak to their Line Manager, the HR Manager or the Managing Director where they feel they are unable to balance the conflict.



Ethical Foundation Limited (ABN 14 607 166 530) • Chief Risk Officer	003 188 930)(ASFL 229949).			The AEI and AES Board are the ultimate decision making bodies. All Board papers relating to a key decision must be: • Peer reviewed; • Reviewed by the Managing Director; and • Made available for independent audit review.
Craig Cummins				
Australian Ethical Investment Ltd (ABN 47 003 188 930)(ASFL 229949) and Australian Ethical Superannuation Pty Ltd (ABN 43 079 259 733) • Internal Auditor	 PwC provide: Audit services to Mercer in respect of GS007 reporting obligations. Mercer provides administration services to AES. Audit services to Audit Administration Services (AAS) in respect of GS007 reporting obligations. AAS is a Link Group company. Link acts as share registrar for AEI. Audit services to Westpac. The AEI Group has banking facilities with Westpac. 	Potential	Not material	Addressed in accordance with the requirements for service provider appointments as outlined in the AEI Group Outsourcing Policy.