Australian Ethical is one of Australia’s leading ethical fund managers. By investing responsibly in well-managed ethical companies, we deliver competitive financial performance to our clients and positive change to society and the environment. Since our inception in 1986, our Ethical Charter has guided all investment decisions and underpinned our business practices. Every year 10 per cent of our profits* are distributed to charitable organisations and social impact initiatives through The Australian Ethical Foundation.

**Investment objective**
To provide long-term growth focusing on Australian companies that meet the Australian Ethical Charter.

**Price information**

<table>
<thead>
<tr>
<th>Pricing frequency:</th>
<th>Daily</th>
</tr>
</thead>
<tbody>
<tr>
<td>Buy/Sell spread:</td>
<td>0.20%/0.20%</td>
</tr>
</tbody>
</table>

**Fund facts**

| Fund size: | $150.70m |
| Benchmark: | S&P ASX Small Industrials |
| Asset class: | Equity |
| Inception date: | 19/09/1994 |
| Minimum investment timeframe: | 7 Years |
| Risk level: | Very high |

**Identifiers**

| ISIN code: | AU60AUG00028 |
| APIR code: | AUG0002AU |

**Distributions**

| Frequency: | 2 |
| Dates: | 30/06, 31/12 |

**Fees**

| Management costs - PDS: | 1.99% |
| Minimum initial investment: | $1,000 |
| Additional transactional and operational costs: | 0.07% |

A full explanation of all the fees and costs that you may be charged for investing in the Fund is provided in the Fund’s Product Disclosure Statements available from our website australianethical.com.au

*after tax, before bonus expense

**Investment strategy**
The opportunity to invest in a diversified share portfolio of companies predominately listed on the ASX and selected on the basis of their social, environmental and financial credentials. The Fund utilises an active stock-picking management style with stocks generally selected for growth rather than income, with a bias towards smaller capitalisation stocks listed on the ASX. All stocks are chosen on the basis of relative value where we deem the risks are being adequately priced.

**Cumulative performance (as at 31/05/2019)**

```
<table>
<thead>
<tr>
<th>Date</th>
<th>Fund</th>
<th>Benchmark</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jun 14</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Sep 15</td>
<td>25%</td>
<td>25%</td>
</tr>
<tr>
<td>Dec 16</td>
<td>50%</td>
<td>50%</td>
</tr>
<tr>
<td>Mar 18</td>
<td>75%</td>
<td>75%</td>
</tr>
<tr>
<td>May 19</td>
<td>100%</td>
<td>100%</td>
</tr>
</tbody>
</table>
```

Source: FE.

Total returns are calculated using the sell (exit) price, net of management fees and gross of tax as if distributions of income have been reinvested at the actual distribution reinvestment price. The actual returns received by an investor will depend on the timing, buy and exit prices of individual transactions. Return of capital and the performance of your investment in the fund are not guaranteed. Past performance is not a reliable indicator of future performance. Figures showing a period of less than one year have not been adjusted to show an annual total return. Figures for periods of greater than one year are on a per annum compound basis. The current benchmark may not have been the benchmark over all periods shown in the above chart and tables. The calculation of the benchmark performance links the performance of previous benchmarks and the current benchmark over the relevant time periods.
Australian Ethical Australian Shares Fund
FUND PROFILE - 31 MAY 2019

Top 10
Westpac Banking Corporation 4.2%
National Australia Bank Limited 4.1%
Bendigo & Adelaide Bank Ltd. 3.5%
Macquarie Telecom Group Limited 3.4%
Contact Energy Limited 3.3%
Healius Limited 3.2%
Bank of Queensland Limited 3.0%
Suncorp Group Limited 2.8%
Mirvac Group 2.6%
Infigen Energy 2.4%

Ratings and awards
RIAA rating:

UNPRI signatory:

Why invest ethically?
Portfolio diversification: Diversify your portfolio by investing in companies and sectors not well covered by other fund managers and brokers.
Help build a better world: Invest in the new, low-carbon economy, fund medical and technology breakthroughs, efficient transport and more.
Promote human rights: We strive to avoid any investment in companies involved in the poor treatment of asylum seekers or the exploitation of workers through poor working conditions.

Need Help?
Contact us between 9:00am-5:00pm AEST Monday-Friday on:
t 1800 021 227
f 02 9252 1987
e investors@australianethical.com.au
w australianethical.com.au
Australian Ethical Investment Ltd
c/o Boardroom Pty Ltd
GPO Box 3993
Sydney NSW 2001

Sector allocation
- Financials 30.4%
- Health Care 16.9%
- Information Technology 12.8%
- Utilities 10.8%
- Consumer Discretionary 5.7%
- Communication Services 5.3%
- Real Estate 4.9%
- Materials 2.6%
- Industrials 2.2%
- Other 8.4%

Asset allocation
- Australian & NZ Small Cap 62.3%
- Australian & NZ Large Cap 31.3%
- Unlisted Equity 1.3%
- Cash 5.2%

Australian Ethical Investment Ltd (ABN 47 003 188 930, AFSL 229949) is the Responsible Entity of the Australian Ethical managed funds. This information is of a general nature and is not intended to provide you with financial advice or take into account your personal objectives, financial situation or needs. Before acting on the information, consider its appropriateness to your circumstances and read the Financial Services Guide (FSG) and relevant product disclosure statement (PDS) available at www.australianethical.com.au/managedfunds/pds. You may wish to seek independent financial advice from a licensed financial adviser before making an investment decision. The performance of your investment in the Australian Ethical is not guaranteed; past performance is not a reliable indicator of future performance. The information contained in this document is believed to be accurate at the time of compilation.
Where MSCI data is used, data is the property of MSCI. No use or distribution without written consent. Data provided “as is” without any warranties. MSCI assumes no liability for or in connection with the data. For full MSCI and RIAA disclaimer, please see https://www.australianethical.com.au/sources/
Australian Ethical Australian Shares Fund

FUND PROFILE - 31 MAY 2019

Australian Ethical is one of Australia’s leading ethical fund managers. By investing responsibly in well-managed ethical companies, we deliver competitive financial performance to our clients and positive change to society and the environment. Since our inception in 1986, our Ethical Charter has guided all investment decisions and underpinned our business practices. Every year 10 per cent of our profits* are distributed to charitable organisations and social impact initiatives through The Australian Ethical Foundation.

**Investment objective**

To provide long-term growth focusing on Australian companies that meet the Australian Ethical Charter.

**Investment strategy**

The opportunity to invest in a diversified share portfolio of companies predominately listed on the ASX and selected on the basis of their social, environmental and financial credentials. The Fund utilises an active stock-picking management style with stocks generally selected for growth rather than income, with a bias towards smaller capitalisation stocks listed on the ASX. All stocks are chosen on the basis of relative value where we deem the risks are being adequately priced.

**Price information**

- **Pricing frequency**: Daily
- **Buy/Sell spread**: 0.20%/0.20%

**Fund facts**

- **Fund size**: $251.93m
- **Benchmark**: S&P ASX Small Industrials
- **Asset class**: Equity
- **Inception date**: 23/01/2012
- **Minimum investment timeframe**: 7 Years
- **Risk level**: Very high

**Identifiers**

- **ISIN code**: AU60AUG00184
- **APIR code**: AUG0018AU

**Distributions**

- **Frequency**: 2
- **Dates**: 30/06, 31/12

**Fees**

- **Management costs - PDS**: 1.10%
- **Minimum initial investment**: $25,000 minimum in the Fund and $500,000 investment across Australian Ethical’s managed funds.
- **Additional transactional and operational costs**: 0.04%

A full explanation of all the fees and costs that you may be charged for investing in the Fund is provided in the Fund’s Product Disclosure Statements available from our website australianethical.com.au

*(after tax, before bonus expense)

**Cumulative performance (as at 31/05/2019)**

![Graph showing cumulative performance]

**Performance (as at 31/05/2019)**

<table>
<thead>
<tr>
<th></th>
<th>1m</th>
<th>3m</th>
<th>6m</th>
<th>1y</th>
<th>3y</th>
<th>5y</th>
<th>10y</th>
<th>Since inception</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fund</td>
<td>1.8%</td>
<td>7.2%</td>
<td>10.4%</td>
<td>9.6%</td>
<td>9.0%</td>
<td>12.9%</td>
<td></td>
<td>14.7%</td>
</tr>
<tr>
<td>Benchmark</td>
<td>-1.3%</td>
<td>5.3%</td>
<td>13.7%</td>
<td>7.3%</td>
<td>9.2%</td>
<td>9.9%</td>
<td></td>
<td>11.5%</td>
</tr>
</tbody>
</table>

**Calendar Performance (as at end 2018)**

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Fund</td>
<td>-2.8%</td>
<td>10.6%</td>
<td>9.2%</td>
<td>21.9%</td>
<td>15.4%</td>
</tr>
<tr>
<td>Benchmark</td>
<td>-6.5%</td>
<td>15.7%</td>
<td>6.2%</td>
<td>15.0%</td>
<td>2.8%</td>
</tr>
</tbody>
</table>

Source: FE.

Total returns are calculated using the sell (exit) price, net of management fees and gross of tax as if distributions of income have been reinvested at the actual distribution reinvestment price. The actual returns received by an investor will depend on the timing, buy and exit prices of individual transactions. Return of capital and the performance of your investment in the fund are not guaranteed. Past performance is not a reliable indicator of future performance. Figures showing a period of less than one year have not been adjusted to show an annual total return. Figures for periods of greater than one year are on a per annum compound basis. The current benchmark may not have been the benchmark over all periods shown in the above chart and tables. The calculation of the benchmark performance links the performance of previous benchmarks and the current benchmark over the relevant time periods.
**Top 10**

<table>
<thead>
<tr>
<th>Company</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Westpac Banking Corporation</td>
<td>4.2%</td>
</tr>
<tr>
<td>National Australia Bank Limited</td>
<td>4.1%</td>
</tr>
<tr>
<td>Bendigo &amp; Adelaide Bank Ltd.</td>
<td>3.5%</td>
</tr>
<tr>
<td>Macquarie Telecom Group Limited</td>
<td>3.4%</td>
</tr>
<tr>
<td>Contact Energy Limited</td>
<td>3.3%</td>
</tr>
<tr>
<td>Healius Limited</td>
<td>3.2%</td>
</tr>
<tr>
<td>Bank of Queensland Limited</td>
<td>3.0%</td>
</tr>
<tr>
<td>Suncorp Group Limited</td>
<td>2.8%</td>
</tr>
<tr>
<td>Mirvac Group</td>
<td>2.6%</td>
</tr>
<tr>
<td>Infingen Energy</td>
<td>2.4%</td>
</tr>
</tbody>
</table>

**Ratings and awards**

**RIAA rating:**

CERTIFIED BY RIAA

**UNPRI signatory:**

**Why invest ethically?**

**Portfolio diversification:** Diversify your portfolio by investing in companies and sectors not well covered by other fund managers and brokers.

**Help build a better world:** Invest in the new, low-carbon economy, fund medical and technology breakthroughs, efficient transport and more.

**Promote human rights:** We strive to avoid any investment in companies involved in the poor treatment of asylum seekers or the exploitation of workers through poor working conditions.

**Need Help?**

Contact us between 9:00am-5:00pm AEST Monday-Friday on:
- t 1800 021 227
- f 02 9252 1987
- e investors@australianethical.com.au
- w australianethical.com.au

Australian Ethical Investment Ltd (ABN 47 003 188 930, AFSL 229949) is the Responsible Entity of the Australian Ethical managed funds. This information is of a general nature and is not intended to provide you with financial advice or take into account your personal objectives, financial situation or needs. Before acting on the information, consider its appropriateness to your circumstances and read the Financial Services Guide (FSG) and relevant product disclosure statement (PDS) available at www.australianethical.com.au/managedfunds/pds. You may wish to seek independent financial advice from a licensed financial adviser before making an investment decision. The performance of your investment in the Australian Ethical is not guaranteed; past performance is not a reliable indicator of future performance. The information contained in this document is believed to be accurate at the time of compilation.

Where MSCI data is used, data is the property of MSCI. No use or distribution without written consent. Data provided "as is" without any warranties. MSCI assumes no liability for or in connection with the data. For full MSCI and RIAA disclaimer, please see https://www.australianethical.com.au/sources/