Australian Ethical is one of Australia’s leading ethical fund managers. By investing responsibly in well-managed ethical companies, we deliver competitive financial performance to our clients and positive change to society and the environment. Since our inception in 1986, our Ethical Charter has guided all investment decisions and underpinned our business practices. Every year 10 per cent of our profits* are distributed to charitable organisations and social impact initiatives through The Australian Ethical Foundation.

**Investment objective**

To provide long-term growth through investment in listed companies on Australian and international stock exchanges that meet the Australian Ethical Charter. A small number of shares which fail to meet the charter may be purchased from time to time to allow advocacy activities to progress. These additional shares will not materially affect the Fund’s investment returns.

**Investment strategy**

The opportunity to invest in a diversified share portfolio of Australian and international companies, which meet the Australian Ethical Charter. Generally, all Australian and New Zealand investments will have a market capitalisation greater than the 200th ranked stock listed on the ASX. As an advocacy fund, one of the main purposes of the Fund is to engage directly with companies to pursue improved corporate behaviours in line with the Australian Ethical Charter.

**Cumulative performance (as at 30/06/2019)**

![Cumulative performance chart](chart.png)

- Australian Ethical Advocacy
- Benchmark

**Performance (as at 30/06/2019)**

<table>
<thead>
<tr>
<th></th>
<th>1m</th>
<th>3m</th>
<th>6m</th>
<th>1y</th>
<th>3y</th>
<th>5y</th>
<th>10y</th>
<th>Since inception</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fund</td>
<td>3.1%</td>
<td>6.6%</td>
<td>19.6%</td>
<td>13.3%</td>
<td>10.3%</td>
<td>9.9%</td>
<td>-</td>
<td>10.0%</td>
</tr>
<tr>
<td>Benchmark</td>
<td>3.6%</td>
<td>7.9%</td>
<td>18.1%</td>
<td>10.9%</td>
<td>11.3%</td>
<td>9.6%</td>
<td>-</td>
<td>9.2%</td>
</tr>
</tbody>
</table>

**Calendar Performance (as at end 2018)**

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Fund</td>
<td>-3.1%</td>
<td>12.0%</td>
<td>5.9%</td>
<td>6.2%</td>
<td>15.4%</td>
</tr>
<tr>
<td>Benchmark</td>
<td>-2.8%</td>
<td>10.2%</td>
<td>7.1%</td>
<td>9.0%</td>
<td>11.1%</td>
</tr>
</tbody>
</table>

Source: FE.

Total returns are calculated using the sell (exit) price, net of management fees and gross of tax as if distributions of income have been reinvested at the actual distribution reinvestment price. The actual returns received by an investor will depend on the timing, buy and exit prices of individual transactions. Return of capital and the performance of your investment in the fund are not guaranteed. Past performance is not a reliable indicator of future performance. Figures showing a period of less than one year have not been adjusted to show an annual total return. Figures for periods of greater than one year are on a per annum compound basis. The current benchmark may not have been the benchmark over all periods shown in the above chart and tables. The calculation of the benchmark performance links the performance of previous benchmarks and the current benchmark over the relevant time periods.

---

*(after tax, before bonus expense)
FUND PROFILE - 30 JUNE 2019

Top 10

<table>
<thead>
<tr>
<th>Company</th>
<th>Weight (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Westpac Banking Corporation</td>
<td>2.0%</td>
</tr>
<tr>
<td>CSL Limited</td>
<td>1.9%</td>
</tr>
<tr>
<td>National Australia Bank Limited</td>
<td>1.9%</td>
</tr>
<tr>
<td>Telstra Corporation Limited</td>
<td>1.9%</td>
</tr>
<tr>
<td>Goodman Group</td>
<td>1.5%</td>
</tr>
<tr>
<td>Resmed Inc CHESS Depositary Interests on a ratio of 10 CDIs per ord.sh</td>
<td>1.5%</td>
</tr>
<tr>
<td>Brambles Limited</td>
<td>1.5%</td>
</tr>
<tr>
<td>Insurance Australia Group Limited</td>
<td>1.5%</td>
</tr>
<tr>
<td>Dexus</td>
<td>1.3%</td>
</tr>
<tr>
<td>GPT Group</td>
<td>1.3%</td>
</tr>
</tbody>
</table>

Ratings and awards

RIAA rating: CERTIFIED BY RIAA

UNPRI signatory:

Why invest ethically?

Portfolio diversification: Diversify your portfolio by investing in companies and sectors not well covered by other fund managers and brokers.

Help build a better world: Invest in the new, low-carbon economy, fund medical and technology breakthroughs, efficient transport and more.

Promote human rights: We strive to avoid any investment in companies involved in the poor treatment of asylum seekers or the exploitation of workers through poor working conditions.

Need Help?

Contact us between 9:00am-5:00pm AEST Monday-Friday on:

- t 1800 021 227
- f 02 9252 1987
- e investors@australianethical.com.au
- w australianethical.com.au

Australian Ethical Investment Ltd
c/o Boardroom Pty Ltd
GPO Box 3993
Sydney NSW 2001

Sector allocation

<table>
<thead>
<tr>
<th>Sector</th>
<th>Weight (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financials</td>
<td>22.2%</td>
</tr>
<tr>
<td>Information Technology</td>
<td>14.2%</td>
</tr>
<tr>
<td>Health Care</td>
<td>13.5%</td>
</tr>
<tr>
<td>Industrials</td>
<td>12.0%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>11.6%</td>
</tr>
<tr>
<td>Communication Services</td>
<td>10.8%</td>
</tr>
<tr>
<td>Utilities</td>
<td>4.3%</td>
</tr>
<tr>
<td>Consumer Discretionary</td>
<td>4.0%</td>
</tr>
<tr>
<td>Materials</td>
<td>3.8%</td>
</tr>
<tr>
<td>Other</td>
<td>3.5%</td>
</tr>
</tbody>
</table>

Asset allocation

<table>
<thead>
<tr>
<th>Asset Allocation</th>
<th>Weight (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Australian &amp; NZ Shares</td>
<td>73.3%</td>
</tr>
<tr>
<td>International Shares</td>
<td>24.9%</td>
</tr>
<tr>
<td>Cash</td>
<td>1.8%</td>
</tr>
</tbody>
</table>

Commentary

The ASX200 (+6.5%) and global equities markets (+5.3%) appreciated again over the June quarter, following a very strong March quarter. The Advocacy Fund returned 6.6% (6.9% Wholesale Fund) but underperformed its benchmark returning 7.9% for the June quarter. A positive outperformance by the international equities component of the portfolio was not enough to offset the domestic equities component’s underperformance.

The domestic equities component of the portfolio returned 7.8% (pre-fees), underperforming the ASX 200 by -0.9%. The re-election of the government boosted the overall market. The sectors driving the gains were IT, REITS (Real Estate Investment Trusts) and Utilities. In the IT sector, the strongest positive contributors were Nearmap (+35%), Appen (+26%) and Xero (+23%).

REITS continued to appreciate as investors were looking to gain yield in a low interest rate environment. The relative outperformance of this sector was due to a decline in the retail REITS segment, which the Fund does not hold due to ethical screening.

The sectors which declined were Financials and Materials. Financials underperformed due to banks recovering strongly as investors bought fully franked yields, but as the Fund is underweight in this sector, it resulted in underperformance. The underperformance in the Materials sector was due to stock selection.

The international equities portfolio outperformed its benchmark by 0.7% with this component of the portfolio appreciating 5.9% (before fees). The main markets where the Fund invests (US and Europe) all rebounded strongly in the month of June, offsetting the poor performance in the early part of the quarter due to the US-China trade war tensions. The Financial, Industrial and IT sectors were the top performers with the Fund overweight in these sectors. The detractors were Consumer Discretionary, Consumer Staples and Health Care.

Australian Ethical Advocacy Fund
Australian Ethical Investment Ltd (ABN 47 003 188 930, AFSL 229949) is the Responsible Entity of the Australian Ethical managed funds. This information is of a general nature and is not intended to provide you with financial advice or take into account your personal objectives, financial situation or needs. Before acting on the information, consider its appropriateness to your circumstances and read the Financial Services Guide (FSG) and relevant product disclosure statement (PDS) available at www.australianethical.com.au/managedfunds/pds. You may wish to seek independent financial advice from a licensed financial adviser before making an investment decision. The performance of your investment in the Australian Ethical is not guaranteed; past performance is not a reliable indicator of future performance. The information contained in this document is believed to be accurate at the time of compilation. Where MSCI data is used, data is the property of MSCI. No use or distribution without written consent. Data provided “as is” without any warranties. MSCI assumes no liability for or in connection with the data. For full MSCI and RIAA disclaimer, please see https://www.australianethical.com.au/sources/
Australian Ethical is one of Australia’s leading ethical fund managers. By investing responsibly in well-managed ethical companies, we deliver competitive financial performance to our clients and positive change to society and the environment. Since our inception in 1986, our Ethical Charter has guided all investment decisions and underpinned our business practices. Every year 10 per cent of our profits* are distributed to charitable organisations and social impact initiatives through The Australian Ethical Foundation.

**Investment objective**
To provide long-term growth through investment in listed companies on Australian and international stock exchanges that meet the Australian Ethical Charter. A small number of shares which fail to meet the charter may be purchased from time to time to allow advocacy activities to progress. These additional shares will not materially affect the Fund's investment returns.

**Investment strategy**
The opportunity to invest in a diversified share portfolio of Australian and international companies, which meet the Australian Ethical Charter. Generally, all Australian and New Zealand investments will have a market capitalisation greater than the 200th ranked stock listed on the ASX. As an advocacy fund, one of the main purposes of the Fund is to engage directly with companies to pursue improved corporate behaviours in line with the Australian Ethical Charter.

**Cumulative performance (as at 30/06/2019)**

- Australian Ethical Advocacy
- Benchmark

**Performance (as at 30/06/2019)**

<table>
<thead>
<tr>
<th></th>
<th>1m</th>
<th>3m</th>
<th>6m</th>
<th>1y</th>
<th>3y</th>
<th>5y</th>
<th>10y</th>
<th>Since inception</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fund</td>
<td>3.2%</td>
<td>6.9%</td>
<td>20.1%</td>
<td>14.4%</td>
<td>11.6%</td>
<td>11.2%</td>
<td>-</td>
<td>13.8%</td>
</tr>
<tr>
<td>Benchmark</td>
<td>3.6%</td>
<td>7.9%</td>
<td>18.1%</td>
<td>10.9%</td>
<td>11.3%</td>
<td>9.6%</td>
<td>-</td>
<td>12.5%</td>
</tr>
</tbody>
</table>

**Calendar Performance (as at end 2018)**

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Fund</td>
<td>-1.9%</td>
<td>13.3%</td>
<td>7.3%</td>
<td>7.5%</td>
<td>16.8%</td>
</tr>
<tr>
<td>Benchmark</td>
<td>-2.8%</td>
<td>10.2%</td>
<td>7.1%</td>
<td>9.0%</td>
<td>11.1%</td>
</tr>
</tbody>
</table>

Source: FE.

Total returns are calculated using the sell (exit) price, net of management fees and gross of tax as if distributions of income have been reinvested at the actual distribution reinvestment price. The actual returns received by an investor will depend on the timing, buy and exit prices of individual transactions. Return of capital and the performance of your investment in the fund are not guaranteed. Past performance is not a reliable indicator of future performance. Figures showing a period of less than one year have not been adjusted to show an annual total return. Figures for periods of greater than one year are on a per annum compound basis. The current benchmark may not have been the benchmark over all periods shown in the above chart and tables. The calculation of the benchmark performance links the performance of previous benchmarks and the current benchmark over the relevant time periods.
**Australian Ethical Advocacy Fund (Wholesale)**

**FUND PROFILE - 30 JUNE 2019**

**Top 10**

- Westpac Banking Corporation 2.0%
- CSL Limited 1.9%
- National Australia Bank Limited 1.9%
- Telstra Corporation Limited 1.9%
- Goodman Group 1.5%
- Resmed Inc CHESS Depositary Interests on a ratio of 10 CDIs per ord.sh 1.5%
- Brambles Limited 1.5%
- Insurance Australia Group Limited 1.5%
- Dexus 1.3%
- GPT Group 1.3%

**Ratings and awards**

**RIAA rating:**

**UNPRI signatory:**

**Why invest ethically?**

**Portfolio diversification:** Diversify your portfolio by investing in companies and sectors not well covered by other fund managers and brokers.

**Help build a better world:** Invest in the new, low-carbon economy, fund medical and technology breakthroughs, efficient transport and more.

**Promote human rights:** We strive to avoid any investment in companies involved in the poor treatment of asylum seekers or the exploitation of workers through poor working conditions.

**Need Help?**

Contact us between 9:00am-5:00pm AEST Monday-Friday on:
- t 1800 021 227
- f 02 9252 1987
- e investors@australianethical.com.au
- w australianethical.com.au
Australian Ethical Investment Ltd c/o Boardroom Pty Ltd GPO Box 3993 Sydney NSW 2001

**Sector allocation**

- Financials 22.2%
- Information Technology 14.2%
- Health Care 13.5%
- Industrials 12.0%
- Real Estate 11.6%
- Communication Services 10.8%
- Utilities 4.3%
- Consumer Discretionary 4.0%
- Materials 3.8%
- Other 3.5%

**Asset allocation**

- Australian & NZ Shares 73.3%
- International Shares 24.9%
- Cash 1.8%

**Commentary**

The ASX200 (+6.5%) and global equities markets (+5.3%) appreciated again over the June quarter, following a very strong March quarter. The Advocacy Fund returned 6.6% (6.9% Wholesale Fund) but underperformed its benchmark returning 7.9% for the June quarter. A positive outperformance by the international equities component of the portfolio was not enough to offset the domestic equities component’s underperformance.

The domestic equities component of the portfolio returned 7.8% (pre-fees), underperforming the ASX 200 by -0.9%. The re-election of the government boosted the overall market. The sectors driving the gains were IT, REITS (Real Estate Investment Trusts) and Utilities. In the IT sector, the strongest positive contributors were Nearmap (+35%), Appen (+26%) and Xero (+23%).

REITS continued to appreciate as investors were looking to gain yield in a low interest rate environment. The relative outperformance of this sector was due to a decline in the retail REITS segment, which the Fund does not hold due to ethical screening.

The sectors which declined were Financials and Materials. Financials underperformed due to banks recovering strongly as investors bought fully franked yields, but as the Fund is underweight in this sector, it resulted in underperformance. The underperformance in the Materials sector was due to stock selection.

The international equities portfolio outperformed its benchmark by 0.7% with this component of the portfolio appreciating 5.9% (before fees). The main markets where the Fund invests (US and Europe) all rebounded strongly in the month of June, offsetting the poor performance in the early part of the quarter due to the US-China trade war tensions. The Financial, Industrial and IT sectors were the top performers with the Fund overweight in these sectors. The detractors were Consumer Discretionary, Consumer Staples and Health Care.

---

Australian Ethical Investment Ltd (ABN 47 003 188 930, AFSL 229949) is the Responsible Entity of the Australian Ethical managed funds. This information is of a general nature and is not intended to provide you with financial advice or take into account your personal objectives, financial situation or needs. Before acting on the information, consider its appropriateness to your circumstances and read the Financial Services Guide (FSG) and relevant product disclosure statement (PDS) available at www.australianethical.com.au/managedfunds/pds. You may wish to seek independent financial advice from a licensed financial adviser before making an investment decision. The performance of your investment in the Australian Ethical is not guaranteed; past performance is not a reliable indicator of future performance. The information contained in this document is believed to be accurate at the time of compilation.

Where MSCI data is used, data is the property of MSCI. No use or distribution without written consent. Data provided “as is” without any warranties. MSCI assumes no liability for or in connection with the data. For full MSCI and RIAA disclaimer, please see https://www.australianethical.com.au/sources/