

ASX Code: AEF

20 January 2016

Australian Ethical Investment

Funds under Management and Net Flows

1 October to 31 December 2015

Australian Ethical increased funds under management (FUM) by 13% to \$1,401.3 million for the quarter ended 31 December 2015, up from \$1,235.1 million reported for the quarter ended 30 September 2015.

FUM and flows by product for the three months to 31 December 2015 were as follows:

Product Category	FUM	Net Flows	Market & Other*	FUM
	Sept 15			Dec 15
	(\$m)	(\$m)	(\$m)	(\$m)
Managed Funds	417.0	31.1	45.6	493.7
Superannuation	818.1	55.7	33.8	907.6
All Products	1,235.1	86.8	79.4	1,401.3

^{*} Includes changes in asset value due to market movements, income, reinvestments and distributions.

Australian Ethical Investment Managing Director Phil Vernon said: "Net flows have continued to increase strongly with record flows for the month of December 2015 of \$34m.

"Interest in ethical investment continues to rise. And our consistent investment track record over multiple time periods continues to show that it is possible to achieve competitive returns whilst investing with your values.

"Our strategy to progressively reduce our fees in our superannuation fund has also contributed to the increasing new business volumes.

"Additionally, we invested in making our sign-up and rollover processes among the best in the industry. Members can join the fund in as little as three minutes, completely online, which removes another barrier to switching," Mr Vernon added.

About Australian Ethical

Australian Ethical is Australia's leading ethical wealth manager. Since 1986, Australian Ethical has provided investors with wealth management products that align with their values and deliver strong returns. Investments are guided by the Australian Ethical Charter which both shapes its ethical approach and underpins the Company's culture and vision.

Visit: www.australianethical.com.au

Media inquiries: Rebecca Piercy, Honner: 0422 916 422

