

ASX Announcement ASX Code: AEF Date: 30 October 2006

## Issue of shares and changes to unquoted options under employee share ownership plan; employee share scheme buy-back

Australian Ethical Investment Limited advises of an issue of shares and changes to its unquoted options as set out below.

### ASX Code - AEFAK

Unquoted options (class AEFAK) are exercisable from 15 October 2006 through to 14 January 2007 at an exercise price of \$14.11. Prior to this announcement, there were 33,778 AEFAK options exercisable.

Up to the time of this announcement, 24,146 options have been exercised. The company has today issued 24,146 shares in response to the exercise of the options.

The company announced an employee share buyback scheme on 11 September 2006. Under the terms of that scheme, the company has bought back from employees 5,931 shares at \$29.75 per share. The company will cancel the shares that have been bought back.

The company is seeking quotation of 18,215 shares. This is the number of shares issued less the number of shares bought back and cancelled.

Attached to this announcement is an Appendix 3B for the issue of the shares, a daily share buy-back notice and a final share buy-back notice.

#### All unquoted options

The table below sets out the status of unquoted options issued by the company under the employee option plan as at the date of this announcement.

ASX Code	Option Type	Number granted	Number exercised	Number expired	Number on issue
AEFAK	Option expiring 14-Jan-2007 Exercise Price \$14.11	42,947	24,146	9,169	9,632
AEFAI	Option expiring 22-Dec-2007 Exercise Price \$16.28	39,173	-	2,669	36,504
AEFAQ	Option expiring 20-Dec-2008 Exercise Price \$24.82	43,664	-	-	43,664
AEFAS	Option expiring 21-Dec-2009 Exercise Price \$32.50	45,825	-	-	45,825

End/.

For further information contact: Philip George, Company Secretary

Australian Ethical Investment Ltd ABN 47 003 188 930 AFSL No 229949

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Rule 2.7, 3.10.3, 3.10.4, 3.10.5

# Appendix 3B

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99, 1/7/2000, 30/9/2001, 11/3/2002, 1/1/2003.

Name of entity

Australian Ethical Investment Ltd

ABN

47 003 188 930

We (the entity) give ASX the following information.

### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

1 +Class of +securities issued or to be issued

Ordinary shares

- 2 Number of <sup>+</sup>securities issued or to be issued (if known) or maximum number which may be issued
- 3 Principal terms of the <sup>+</sup>securities (eg, if options, exercise price and expiry date; if partly paid <sup>+</sup>securities, the amount outstanding and due dates for payment; if <sup>+</sup>convertible securities, the conversion price and dates for conversion)

Number issued: 24,146 Number subject to buyback/cancellation: 5,931 Number for which quotation sought: 18,215

Fully paid ordinary shares

<sup>+</sup> See chapter 19 for defined terms.

4	Do the <sup>+</sup> securities rank equally in all respects from the date of allotment with an existing <sup>+</sup> class of quoted <sup>+</sup> securities?	Yes – ordinary shares	
	<ul> <li>If the additional securities do not rank equally, please state:</li> <li>the date from which they do</li> <li>the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> <li>the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>		
5	Issue price or consideration	\$14.11	
	-		
6	Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)	Issue of shares following (AEFAK) previously iss share ownership plan.	g the exercise of options sued under the employee
7	Dates of entering *securities into uncertificated holdings or despatch of certificates	31 October 2006	
_		Number	+Class
8	Number and <sup>+</sup> class of all <sup>+</sup> securities quoted on ASX ( <i>including</i> the securities in clause 2 if applicable)	935,477	Ordinary shares

<sup>+</sup> See chapter 19 for defined terms.

	Number	+Class
9 Number and <sup>+</sup> class of all	9,632 (AEFAK)	Options ex. @ \$14.11
<sup>+</sup> securities not quoted on ASX	36,504 (AEFAI)	Options ex. @ \$16.28
( <i>including</i> the securities in clause	43,664 (AEFAQ)	Options ex. @ \$24.82
2 if applicable)	45,825 (AEFAS)	Options ex. @ \$32.50

10 Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

Dividend policy (in the case of a Rank equally with other ordinary shares

# Part 2 - Bonus issue or pro rata issue

11	Is security holder approval required?
12	Is the issue renounceable or non- renounceable?
13	Ratio in which the <sup>+</sup> securities will be offered
14	+Class of +securities to which the offer relates
15	<sup>+</sup> Record date to determine entitlements
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?
17	Policy for deciding entitlements in relation to fractions
18	Names of countries in which the entity has <sup>+</sup> security holders who will not be sent new issue documents
	Note: Security holders must be told how their entitlements are to be dealt with.
	Cross reference: rule 7.7.
19	Closing date for receipt of acceptances or renunciations

<sup>+</sup> See chapter 19 for defined terms.

### Appendix 3B New issue announcement

20	Names of any underwriters	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of <sup>+</sup> security holders	
25	If the issue is contingent on <sup>+</sup> security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable)	
30	How do <sup>+</sup> security holders sell their entitlements <i>in full</i> through a broker?	
31	How do <sup>+</sup> security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	

<sup>+</sup> See chapter 19 for defined terms.

32 How do <sup>+</sup>security holders dispose of their entitlements (except by sale through a broker)?

33 <sup>+</sup>Despatch date

# **Part 3 - Quotation of securities**

You need only complete this section if you are applying for quotation of securities

- 34 Type of securities (*tick one*)
- (a) Securities described in Part 1
- (b)

All other securities

Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

## Entities that have ticked box 34(a)

### Additional securities forming a new class of securities

Tick to indicate you are providing the information or documents

- If the <sup>+</sup>securities are <sup>+</sup>equity securities, the names of the 20 largest holders of the additional <sup>+</sup>securities, and the number and percentage of additional <sup>+</sup>securities held by those holders
- 36 If the <sup>+</sup>securities are <sup>+</sup>equity securities, a distribution schedule of the additional <sup>+</sup>securities setting out the number of holders in the categories 1 - 1,000 1,001 - 5,000 5,001 - 10,000 100,001 - 100,000 100,001 and over

37

35

A copy of any trust deed for the additional +securities

<sup>+</sup> See chapter 19 for defined terms.

## **Entities that have ticked box 34(b)**

- 38 Number of securities for which <sup>+</sup>quotation is sought
- 39 Class of +securities for which quotation is sought
- 40 Do the <sup>+</sup>securities rank equally in all respects from the date of allotment with an existing <sup>+</sup>class of quoted <sup>+</sup>securities?

If the additional securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment
- 41 Reason for request for quotation now

Example: In the case of restricted securities, end of restriction period

(if issued upon conversion of another security, clearly identify that other security)

42 Number and <sup>+</sup>class of all <sup>+</sup>securities quoted on ASX (*including* the securities in clause 38)

+Class	
	+Class

+ See chapter 19 for defined term	+	See	chapter	19 for	defined	terms
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### **Quotation agreement**

- <sup>1</sup> <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the <sup>+</sup>securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those +securities should not be granted +quotation.
  - An offer of the <sup>+</sup>securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- We warrant that if confirmation is required under section 1017F of the Corporations Act in relation to the <sup>+</sup>securities to be quoted, it has been provided at the time that we request that the <sup>+</sup>securities be quoted.
- If we are a trust, we warrant that no person has the right to return the <sup>+</sup>securities to be quoted under section 1019B of the Corporations Act at the time that we request that the <sup>+</sup>securities be quoted.

<sup>+</sup> See chapter 19 for defined terms.

- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- 4 We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before <sup>+</sup>quotation of the <sup>+</sup>securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:	Philip George	Date:	30 October 2006
	Company secretary		

Print name: Philip George.

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<sup>+</sup> See chapter 19 for defined terms.

Rule 3.8A

# **Appendix 3E**

# Daily share buy-back notice (except minimum holding buy-back and selective buy-back)

*Information and documents given to ASX become ASX's property and may be made public.* Introduced 1/9/99. Origin: rule 3.6, Appendix 7C. Amended 30/9/2001.

Name of entity	ABN
Australian Ethical Investment Limited	47 003 188 930

We (the entity) give ASX the following information.

### **Information about buy-back**

1 Type of buy-back

Employee share scheme buy-back

2 Date Appendix 3C was given to ASX

11 September 2006

## Total of all shares bought back, or in relation to which acceptances have been received, before, and on, previous day

		Before previous day	Previous day (30 October 2006)
3	Number of shares bought back or if buy-back is an equal access scheme, in relation to which acceptances have been received	0	5,931
4	Total consideration paid or payable for the shares	0	176,447.25

payable for the shares

<sup>+</sup> See chapter 19 for defined terms.

		Before previous day	Previous day
5	If buy-back is an on-market buy- back	highest price paid: date:	highest price paid:
		lowest price paid: date:	lowest price paid: highest price allowed under rule 7.33:

## **Participation by directors**

6 Deleted 30/9/2001.

## How many shares may still be bought back?

7	If the company has disclosed an	
	intention to buy back a maximum	
	number of shares - the remaining	
	number of shares to be bought	
	back	

# **Compliance statement**

- 1. The company is in compliance with all Corporations Act requirements relevant to this buy-back.
- 2. There is no information that the listing rules require to be disclosed that has not already been disclosed, or is not contained in, or attached to, this form.

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Sign here: Philip George Company Secretary Date: 30 October 2006

Print name: Philip George

<sup>+</sup> See chapter 19 for defined terms.

**Appendix 3F** 

Rule 3.8A

# Final share buy-back notice (*except* minimum holding buy-back)

Introduced 1/9/99. Origin: Appendices 7D and 7E. Amended 30/9/2001.

Information and documents given to ASX become ASX's property and may be made public.

Name of entity	ABN
Australian Ethical Investment Ltd	47 003 188 930

We (the entity) give ASX the following information.

### **Description of buy-back**

1 Type of buy-back

Employee share scheme buy-back

### **Details of all shares bought back**

2 Number of shares bought back

5,931

176,447.25

- 3 Total consideration paid or payable for the shares
- 4 If buy-back is an on-market buyback - highest and lowest price paid

highest	price:
date:	

lowest price: date:

<sup>+</sup> See chapter 19 for defined terms.

# **Compliance statement**

- 1. The company is in compliance with all Corporations Act requirements relevant to this buy-back.
- 2. There is no information that the listing rules require to be disclosed that has not already been disclosed, or is not contained in, or attached to, this form.

Sign here: Philip George Company Secretary Date: 30 October 2006

Print name: Philip George

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<sup>+</sup> See chapter 19 for defined terms.