

ASX Code: AEF  
Date: 27 August 2009

## AEI full year results

Australian Ethical announces that the Australian Ethical group (Australian Ethical Investment Ltd and its wholly owned subsidiary, Australian Ethical Superannuation Pty Ltd) has recorded a consolidated net profit after income tax expense for the year ending 30 June 2009 of \$1,202,752.

This trading result represents a 27% decrease over the previous financial year's net profit of \$1,651,790. As at 30 June 2009, funds under management were \$535M (ex. distribution). This compares with funds under management as at 30 June 2008 of \$562M (ex. distribution).

Funds under management now stand at \$573M.

The Appendix 4E - Final Report is attached.

### Dividends

The directors have declared that a final dividend of \$1.32 per ordinary share (fully franked) be paid to shareholders. This is in addition to the interim dividend of 15 cents per ordinary share paid in March 2009. The total dividend for the year will be \$1.47 per share.

The final dividend will be paid as follows:

<u>Code</u>	<u>Div Amount per share</u>	<u>Ex Div Date</u>	<u>Record Date</u>	<u>Date Payable</u>	<u>% Franked</u>	<u>Type</u>
AEF	\$1.32	21/9/2009	25/9/2009	16/10/2009	100%	Final

### Dividend reinvestment plan

The Board has decided that the dividend reinvestment plan **will not apply** to this year's final dividend. This means that the final dividend will be paid in cash to each shareholder.

### Giving back to the Community

The trading result is net of a provision for payment of part of the company's profits to community groups. The constitution of Australian Ethical requires ten percent of its annual profits to be donated to conservation, benevolent and charity organisations.

The total amount expected to be paid in 2009 is \$140,868. This means that Australian Ethical has donated over \$940,000 into the community over the last decade. Details of our community grants and the many organisations which have been assisted are available on our website.

End./

### Company Background

Australian Ethical is a funds manager that specialises exclusively in ethical funds management. It offers managed investment schemes and corresponding superannuation strategies (for accumulation and pension accounts). The Australian Ethical Charter is the foundation of the investment process. It aims to avoid harmful investments and actively seeks investments that benefit society and the environment. Uniquely, the company's constitution requires that 10% of profit is donated to charitable and conservation initiatives.

ASX Announcement

ASX Code: AEF

Date: 27/08/2009

## Appendix 4E Final Report

For the year ended

30 June 2009

Released 27 August 2009

This report comprises information required by the Australian Stock Exchange (ASX) under listing rule 4.3A, Australian Accounting Standards and the Corporation Act 2001.

- Announcement to the Market
- Directors' Report
- Auditor's Independence Declaration
- Financial Statements for the year ended 30 June 2009
- Notes to the Financial Statements for the year ended 30 June 2009
- Directors' Declaration
- Independent Audit Report

**AUSTRALIAN ETHICAL INVESTMENT LIMITED AND CONTROLLED ENTITY  
RESULTS FOR ANNOUNCEMENT TO THE MARKET  
FOR THE YEAR ENDED 30 JUNE 2009**

<b>Revenue and Net Profit (Consolidated)</b>				\$A
Revenue from ordinary activities	down	-7%	to	13,131,431
Profit from ordinary activities after tax attributable to members	down	-27%	to	1,202,752
Net profit for the period attributable to members	down	-27%	to	1,202,752

<b>Dividends (Distributions)</b>	<b>Amount per security</b>	<b>Franked amount per security</b>	<b>Record date *</b>
Final dividend	132 cents	132 cents	25 September 2009
Interim dividend	15 cents	15 cents	20 March 2009

\* Record date for determining entitlements to the dividend

**Brief Explanation of Revenue, Net Profit and Dividends**

Refer accompanying directors' report, financial statements and notes.

The board has decided that the dividend reinvestment plan will not operate in respect of the final dividend.

<b>Net Tangible Asset (NTA) Backing</b>	<b>30-Jun-09</b>	<b>30-Jun-08</b>
	\$	\$
Net tangible asset backing per ordinary security	8.53	8.52

**Audit**

The Australian Ethical Investment Limited financial statements and accompanying notes have been audited.

## DIRECTORS' REPORT

The directors of Australian Ethical Investment Limited, the controlling entity, present their report on the company and its controlled entity for the financial year ended 30 June 2009. In compliance with the Corporations Act 2001, the directors report as follows:

### Directors

The name of each person who has been a director during the year ended 30 June 2009 and to the date of this report are:

<i>Name</i>	<i>Time in office</i>	
Caroline Le Couteur	18 years	Retired 27 November 2008
James Thier	18 years	
Howard Pender	18 years	
Naomi Edwards	4 years	
Justine Hickey	2 years	
Anne O'Donnell	1 year	Resigned 11 August 2009
Les Coleman	1 year	
André Morony	1 year	

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

### Company Secretaries

The name of each person who was a company secretary of the company as at the end of the financial year are:

*Name*  
Philip George

### Principal activities

The principal activity of the controlling entity during the financial year was to manage six public offer ethical managed funds (registered managed investment schemes). The controlling entity's wholly owned subsidiary, Australian Ethical Superannuation Pty Limited, was trustee of the Australian Ethical Retail Superannuation Fund during the financial year.

Other than as described in this report, there were no significant changes in the nature of the controlling entities activities during the year.

### Operating results

The consolidated entity (Australian Ethical Investment Limited and its wholly owned subsidiary, Australian Ethical Superannuation Pty Ltd) has recorded a consolidated net profit after income tax expense for the year ending 30 June 2009 of \$1,202,752. This result is a 27% decrease on the result of \$1,651,790 for the previous financial year.

### Review of operations

The financial result for 2009 reflects a careful navigation by Australian Ethical through the turmoil of the global financial markets over the last twelve to eighteen months. While inflows have reduced significantly, particularly to our non-superannuation managed funds, we have held outflows at a stable level and preserved investor confidence in both our brand and our investment approach. We continue

to have a strong balance sheet with no debt, stable net inflows into our superannuation fund and excellent relative performance of the majority of our managed funds.

Market uncertainty and net outflows for our non-superannuation managed funds have impacted our funds under management. Our funds under management fell to a low of \$461M in March 2009. This was a 28% decrease from our peak of \$645M in December 2007, less than the general falls experienced by the market (the All Ordinaries index experienced a 55% decrease from its peak in November 2007 to its low in March 2009). Since March 2009 the market has stabilised and indeed rallied and we have experienced increased average monthly inflows into the managed funds. This appears to reflect a return to more positive investor sentiment generally. As at 30 June 2009, funds under management totalled \$535M (ex. distribution). This compares with funds under management of \$562M (ex. distribution) as at 30 June 2008. The aggregate distribution amount paid for the current period was \$3.5M, compared to a distribution the previous year of \$9M. Funds under management currently stands at \$573M.

In response to market difficulties and uncertainties during the year we instigated a number of cuts to expenditure, principally in the areas of salary and wages, consultants, training and travel. We also adopted industry practice in relation to cost allocation to the managed funds and superannuation fund. Despite these measures the fall in funds under management resulted in an increase in the costs to income ratio<sup>1</sup> - increasing from 80% in 2008 to 83% in 2009. This increase is in contrast with the steadily declining trend experienced in the period prior to the global financial crisis. Return on equity was also impacted falling from 20.6% to 14.8%.

In April 2008 the administration of the superannuation fund was transitioned to a new service provider. As is often experienced with transitions of this nature, a number of issues arose during the process resulting in delays in completing the transition. Regrettably there were disruptions to some clients, and the level of disruption was exacerbated by a greater than anticipated demand for service during the volatile financial times. Membership of the superannuation fund continues to grow and the superannuation business (Australian Ethical Superannuation Pty Ltd) again contributed significantly to the group result. Superannuation continues to be the growth engine of the business.

As required under the company's constitution, an amount of \$140,868 has been provisioned as tithes for this year and will be donated to a number of non-profit organisations for useful charitable, benevolent or conservation purposes.

Martin Halloran was appointed Chief Investment Officer in August 2008, bringing considerable experience and strength to the AEI investment team. In November 2008, the company's Information Technology Manager (and executive director), Caroline Le Couteur, left the company.

Except as described in this report, the company did not make any significant changes to its core funds management operations during the 2008/2009 financial year.

The company continues to apply the principles of the Australian Ethical Charter in its investment and business activities.

### **Financial position**

The company currently has no debt and capital not required for working purposes is held as an investment in Trevor Pearcey House and in an investment portfolio comprising triple A rated (or equivalent) securities, senior bank debt and corporate rated debt.

Maintenance of a certain level of capital is a condition of the company's Australian Financial Services Licence. The company currently meets the \$5.0M capital requirement above which no extra capital is required as a result of increased funds under management.

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<sup>1</sup> Tithes expense is not included in costs when calculating this ratio.

The company has a comprehensive risk management process designed to deal with significant operational risks as identified by management and the directors.

**Business strategies, future prospects and likely developments**

In recent months we have seen a stabilisation of markets and a significant rally. There is considerable debate however on the pace of recovery and whether the worst effects of the global financial crisis are now behind us. While Australian Ethical has a strong product offering for the future and retains a loyal retail investor base, it is not immune to market volatility and negative investor sentiment and the coming months will be navigated with caution.

During this and the preceding financial year Australian Ethical made a number of changes to its operations which have had a positive impact on expenses. The company will continue to focus on building and servicing its clients and streamlining its processes, ensuring scalability and efficiency of operations.

The company reviews its product offerings annually and decides on their appropriateness. Reviews during the last financial year resulted in a decision to withdraw the World Trust and to establish a Property Trust. We have maintained access to ethical international investments via our existing International Equities Trust. Work has continued on a product that will tap the rise in shareholder activism and concerns about climate change. We expect to bring this product to the market during the current financial year. We believe this product has the potential to offer exciting opportunities to leverage our expertise and expand our customer base.

We continue to work on our marketing and distribution arrangements, with a campaign planned around the launch of our new product disclosure statements and website later this year.

The company has been exploring a number of possible alliances however at this time the company has no plans to make any significant changes to its core operations.

Other information relating to business strategies and likely developments has not been disclosed because it may cause unreasonable prejudice to those activities.

**Events subsequent to balance date**

On 11 August 2009 the company announced that Anne O'Donnell, CEO and Managing Director would end her employment effective 11 December 2009. The Board has commenced a search for a replacement CEO and expects to complete this by November 2009.

The directors have declared that a final dividend of \$1.32 per ordinary share (fully franked) be paid to shareholders. This is in addition to the interim dividend of 15 cents per ordinary share paid in March 2009. The total dividend for the year will be \$1.47 per share.

The Board notes that the declaration and quantum of any future dividend will depend on the company's ongoing performance and capital requirements. In particular, no inference should be drawn about the quantum of any future dividend based on the quantum of the 2008-09 dividend, or on the dividend payout ratio for the 2008-09 year.

No other matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of Australian Ethical Investment Ltd and its controlled entity, the results of those operations or the state of affairs of Australian Ethical Investment Ltd in financial years subsequent to the financial year ended 30 June 2009, other than as outlined in this report.

## **Directors' indemnification**

The constitution of the controlling entity provides a general indemnity for officers of the company against liabilities incurred in that capacity, including costs and expenses in successfully defending legal proceedings.

During the financial year, the company paid a premium in respect of a contract insuring the directors of the company (as named above), the company secretary, and all officers of the company and of any related body corporate against a liability incurred as such a director, secretary or officer to the extent permitted by the Corporations Act 2001. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

During the year the company entered into or maintained deeds of indemnity, insurance and access with directors and officers which provides a general indemnity against liabilities incurred in that capacity to the extent permitted by the Corporations Act 2001.

The deed obligates the company to use its reasonable endeavours to obtain and maintain insurance for the benefit of a director or officer of the company and any subsidiary, to the extent that such coverage is available in the market on terms which the company reasonably considers financially prudent and on terms consistent with the practice of comparable companies operating in similar markets.

The deed also provides that the company will pay on behalf of the director or officer or lend to the director or officer the amount necessary to pay the reasonable legal costs incurred by the director or officer in defending an action for a liability incurred as a director or officer of the company or a subsidiary on such terms as the company reasonably determines. The director or officer must repay to the company such legal costs if they become legal costs for which the company was not permitted by law to indemnify the director or officer. The company need not pay or provide a loan to the director or officer to the extent that the director or officer is actually reimbursed for legal costs as they fall due under an insurance policy or otherwise.

The company has not otherwise, during or since the financial year, indemnified or agreed to indemnify a director, officer or auditor of the company or of any related body corporate against a liability incurred as such director, officer or auditor.

## **Directors' particulars**

### *Qualifications, experience and special responsibilities*

Naomi Edwards  
B.Sc.(Hons), FIA FIAA, Non-Executive Chairperson

Naomi is a Fellow of the Institute of Actuaries and has a high level of financial experience with practical conservation and environmental links. Naomi was Partner in charge of the financial services industry group within Deloitte Touche Tohmatsu in Sydney and leader of the financial services practice for Trowbridge Consulting for many years. She has undertaken pro bono work providing actuarial assistance for environmental and social organisations. Naomi chairs the remuneration and nominations committee and is a member of the audit, compliance and risk committee. Naomi is also a director of Australian Ethical Superannuation Pty Ltd.

Howard Pender  
B.A.(Hons), Executive Director

Howard received a university medal in economics from the Australian National University. He worked at the Commonwealth Treasury and then as senior economist at Bankers Trust in Sydney. From 1992 to 1997, he was a visiting fellow in the Centre for International and Public Law at the Australian National University. Howard has been a director of two other Australian Securities

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Exchange-listed companies. Howard is a director of Australian Ethical Superannuation Pty Ltd and is a member of the board's investment committee. Howard was the company's project manager for its multi-award winning 6 Star Green Star rated building.

James Thier  
B.Sc. (Hons), Executive Director

James has had academic experience as a researcher and has taught in the faculties of economics, environmental studies and geography at the University of New South Wales. He has held senior positions in local government and within peak bodies of the credit union movement. James is the company's business development manager. James is also a director of Australian Ethical Superannuation Pty Ltd. James was recently awarded a Churchill Fellowship to examine the mechanisms of shareholder advocacy.

Justine Hickey  
B.Com, GAICD, SAFin, CFA, Non-Executive Director

Justine has over 17 years experience in investment and funds management, as an equities portfolio manager and in senior management. She was head of equities at Suncorp Investment Management in Brisbane until 2004. Justine is a director of Hyperion Flagship Investments Ltd and the Rio Tinto Staff Super Fund. She is a member of the investment committees of Dalton Nicol Reid and the University of Melbourne. For several years, Justine has been involved with the Youth Enterprise Trust (YET), a charity that helps young people in need discover a sense of their self worth and purpose. Justine chairs the investment committee and is a member of the remuneration and nominations committee.

Les Coleman  
B.Eng.(Hons), B.Sc.(Hons), M.Ec., PhD, Non-Executive Director

Les has been a trustee of two superannuation funds, and a director of ten companies involved in finance, retail and distribution. He has over 20 years experience in senior operational, planning and finance roles in Australia and overseas with Anglo American Corporation and ExxonMobil Corporation. He is currently a member of the investment committee of United Funds Management (a subsidiary of IOOF Holdings Limited), and since 2004 has taught in the Finance Department of the University of Melbourne. His particular research interests are corporate risk and non-financial indicators of superior firm performance, especially ethics and sustainability. He is a regular contributor to print and broadcast media, including four years as a weekly columnist with The Australian newspaper, and has published several books and numerous articles and papers. Les is on the audit, compliance and risk committee.

André Morony  
B.Ec.(Hons), M.Ec., Non-Executive Director

André started his 30 years in the finance sector at the Commonwealth Treasury, where he worked in a number of financial policy areas and also represented Australia for three years at the Organisation for Economic Cooperation and Development in Paris. He then had various roles at Bankers Trust Australia (BT) including as Chief Economist and Chief Investment Officer where he was responsible for over \$40 billion of investments. From 2001-2006, André was Chief Investment Officer at ARIA, the Australian Government employees' \$16 billion superannuation fund. André believes that the 'active' investment industry should play an important role in maintaining the health of the modern market economy by directing capital towards industries and firms generating higher returns and away from industries in decline. He was attracted to Australian Ethical because its approach adds another dimension to this idea. By operating in accordance with its Ethical Charter, it directs capital to industries and firms that not only offer the prospect of above average returns but also offer more general benefits to society and the environment. André currently sits on the boards of RBS Funds Management (Australia) Ltd, GESB Mutual Limited, Challenger LBC Terminals Jersey Limited and



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Steam Packet Group. He is also on the Catholic Superannuation Fund investment committee. André is a member of the board's investment committee.

Anne O'Donnell BA MBA FAICD  
Managing Director

**Resigned 11 August 2009**

Prior to joining Australian Ethical, Anne held a senior management position with the ANZ Bank and has extensive knowledge of the finance industry. Whilst at ANZ, Anne was a staff elected director of the ANZ Staff Superannuation Fund, which managed \$1B on behalf of 24,000 members. She is a director of the Community CPS Australia Credit Union. Anne's employment with the company will end on 11 December 2009.

Caroline Le Couteur B.Ec., B.Bus., Grad.Dip.(Env. & Dev. Man.), FAICD  
Executive Director

**Retired 27 November 2008**

Caroline left the company after being elected to the ACT Legislative Assembly. Caroline was the company's Information Technology manager.

*Directors' meetings*

The number of directors' meetings (including meetings of committees of directors of which not all directors are members) and number of meetings attended by each of the directors of the controlling entity during the financial year are:

Director	Board		Audit (merged 31 December)		Finance (ceased 31 December)		Investment		Remuneration and Nominations		Compliance and Risk (merged 31 December)		Audit, Compliance and Risk (commenced 1 January)	
	Eligible	Attend	Eligible	Attend	Eligible	Attend	Eligible	Attend	Eligible	Attend	Eligible	Attend	Eligible	Attend
Caroline Le Couteur	2	2	-	-	-	-	-	-	-	-	-	-	-	-
James Thier	7	7	-	-	-	-	2	1	-	-	2	2	-	-
Howard Pender	7	7	-	-	5	5	4	4	-	-	-	-	-	-
Naomi Edwards	7	7	1	1	-	-	1	1	2	2	2	2	3	3
Justine Hickey	7	7	-	-	5	5	4	4	2	2	-	-	-	-
Anne O'Donnell	7	7	-	-	5	5	-	-	-	-	-	-	-	-
Andre Morony	7	6	-	-	-	-	2	2	-	-	-	-	-	-
Les Coleman	7	7	-	-	-	-	-	-	-	-	-	-	3	2

*Directorships held in other listed entities in the last three years*

Name	Entity	Period of directorship
Justine Hickey	Hyperion Flagship Investments Limited	3 years
André Morony	Macquarie Private Capital Group Limited	1.5 year

*Directors' relevant interests in securities of the company*

Parent Entity Directors	Fully paid ordinary shares Numbers	Share option numbers
Caroline Le Couteur	49,436	-
James Thier	51,367	4,313
Howard Pender	50,252	4,308
Justine Hickey	700	-
Anne O'Donnell	11,988	8,582

*Directors' holdings in registered schemes made available by the company*

Caroline Le Couteur holds 1449.5079 units in the Australian Ethical Balanced Trust.

Anne O'Donnell holds 5116.2306 units in the Australian Ethical Large Companies Share Trust.

**Remuneration report**

The information which follows through to the end of the section titled "Employment contracts of directors and senior managers" is subject to audit by the external auditor.

*Names and positions of key management personnel (directors and named executives) at any time during the financial year*

Parent entity directors

<b>Name</b>	<b>Position</b>	
Caroline Le Couteur	Director, executive	Retired 27 November 2008
James Thier	Director, executive	
Howard Pender	Director, executive	
Naomi Edwards	Chairperson, non-executive	
Justine Hickey	Director, non-executive	
Anne O'Donnell	Managing Director, executive	Resigned 11 August 2009
Les Coleman	Director, non-executive	
André Morony	Director, non-executive	

Executives

<b>Name</b>	<b>Position</b>	
Martin Halloran	Chief Investment Officer	Appointed 27 August 2008
Philip George	Company secretary / legal counsel	
Ruth Medd	Director of wholly-owned entity	
Gary Leckie	Chief Financial Officer	
Paul Harding Davis	Head of Distribution	
Tim Xirakis	Finance Investment Manager	

The Corporations Act 2001 requires disclosure of compensation of key management personnel. Key management personnel is defined as persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of that entity.

The Corporations Act 2001 also requires disclosure of the remuneration of:

1. each of the 5 named company executives who receive the highest remuneration for that year; and
2. if consolidated financial statements are required—each of the 5 named relevant group executives who receive the highest remuneration for that year.

The above named directors and executives are key management personnel of the consolidated entity.

*Remuneration policy*

Directors

The aggregate amount of remuneration payable to directors for the performance of their duties as directors is set by the company in general meeting from time to time. In proposing any motions on director remuneration to a general meeting, the board has regard to market rates for directorships in similar companies operating in similar industries. It also has regard to recommendations from the remuneration and nominations committee. Within the approved aggregate amount, fees paid to

individual directors for services as a director are determined by the Board. During the relevant period, the chair received a higher amount, with other directors receiving an equal amount.

Under the constitution, directors are also entitled to be paid reasonable expenses, remuneration for extra services and superannuation contributions. In particular, directors are paid for serving on board committees.

There are no arrangements to pay any director a retirement benefit.

Secretaries, senior managers, executive directors and group executives

During the reporting period, the company's remuneration policy was to treat all staff (including secretaries, senior managers, executive directors and group executives) in an equitable fashion. All permanent staff (including secretaries, senior managers and executives) received a cash salary and participated in a staff bonus and employee share ownership scheme. The arrangements did not apply to non-executive directors.

During the reporting period, remuneration for three senior managers included an 'at risk' component linked to performance criteria.

For the senior managers with an at risk component, the performance conditions required the executives to achieve objectives related to: return on equity; cost to income ratio; project delivery; funds under management; engagement with asset consultants, ratings agencies and institutional clients; and development of marketing strategies / collateral.

The performance conditions were chosen to align the senior manager's objectives with those set out in the company's strategic plan. The remuneration and nominations committee was responsible for assessing whether the managing director met their performance conditions. The managing director was responsible for assessing whether the other senior managers had met their performance conditions. In both cases, quantitative and qualitative aspects were able to be assessed.

The company's general remuneration policy also accords with the Australian Ethical Charter, as set out in the constitution of the company. It is designed to ensure the company does not

*"exploit people through the payment of low wages or the provision of poor working conditions"*

and to facilitate:

*"the development of workers participation in the ownership and control of their work organisations and places."*

The company reviews individual remuneration annually. As part of this process it benchmarks its remuneration levels and its policies on employee benefits and work / life balance. Individual staff remuneration is considered with reference to the benchmarks and in accordance with guidelines approved by the board. The board aims to remunerate responsibly and fairly, with reference to the market.

All permanent staff are eligible to participate in an annual staff bonus. Under the company's constitution, before the directors recommend or declare a dividend to be paid out of profits of any one year, they must pay a bonus<sup>2</sup> to current employees which is set by reference to the profit of the company for that year. Each full time staff member receives the same bonus amount and part-time staff (or those not employed full-time through the full year) receive a pro-rata amount. The company's constitution provides that the bonus can be (and often has been) satisfied by the issue of shares, under employee share ownership arrangements.

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<sup>2</sup> See *Note 1(k)* in the attached financial report

Also, under an employee share ownership scheme which operated during the reporting period, a pool of options which would, if exercised, amount to 5% of the company's existing ordinary share capital were issued to staff. All permanent, non-probationary staff were eligible to participate in the plan. The options<sup>3</sup> were issued for nil consideration and the price at which the options are exercisable was set at 10% in excess of the market price of the shares as at the date of grant. The number of options received by an individual staff member depended on their remuneration. Options are not exercisable for a period of three years from their date of grant. At the end of the three year period, options must be exercised within a three month exercise window or they lapse. During the three month exercise window, options can also be sold once, with the transferee then needing to exercise during the three month window, or the options lapse. In most circumstances, options will also lapse where an employee's employment ceases before the options are exercisable. The options confer no voting or dividend rights.

At the 2008 Annual General Meeting, shareholders approved an Employee Share Incentive Scheme ('ESIS'). The ESIS will replace the employee share ownership arrangements described above. The ESIS will also be used to provide broader performance based pay arrangements in future, with benefits linked to measures such as the company's return on equity and the performance of its managed funds.

*Performance-based remuneration and company performance*

The payment of the staff bonus is set by reference to the profit of the company for a relevant year. Higher company profits in a year correspondingly increase the aggregate amount that directors could determine be paid to current employees as a bonus.

Details of options issued under the employee share ownership plan are set out under remuneration policy above. Options are performance based in two ways. Firstly, in most cases, staff must remain an employee for three years from the date of grant of the options to be entitled to exercise them. Option value can only be realised if an employee contributes a significant further period of service to the company. Secondly, option value can only be realised if the market value of the underlying shares increase by 10% between the period of grant and the period when the options can be exercised.

The remuneration policy discussed above has broadly been in place for the current and the previous five financial years, except that individual performance based elements were introduced for some senior managers over the last two years.

Dividends through the same period have increased from a dividend out of the profits of the 2001/2002 year of 20 cents per share to a dividend out of the 2007/2008 year profits of 165 cents per share. The dividend declared by the directors for the 2008/2009 year is 147 cents per share.<sup>4</sup>

The company's shares have traded on the ASX since 17 December 2002. Movements in closing share price at the beginning and end of financial years since listing are as follows:

<b>Date</b>	<b>Closing Daily Price<sup>5</sup></b>
17 December 2002	\$12.50
30 June 2003	\$11.30
30 June 2004	\$13.00
30 June 2005	\$17.20
30 June 2006	\$28.50
30 June 2007	\$48.00
30 June 2008	\$34.00

<sup>3</sup> See **Note 24** in the attached financial report

<sup>4</sup> An interim dividend of 15 cents per share was paid in March 2009, so the final payment to shareholders will be 132 cents per share.

<sup>5</sup> Where shares were not traded on the day specified, the price quoted is the closing daily price when trades did occur on the day earlier than and closest to the date specified.

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Date	Closing Daily Price <sup>5</sup>
30 June 2009	\$22.00

The company's earnings over the last five years are as follows:

Year	Earnings
2004/2005	\$784,419
2005/2006	\$1,362,612
2006/2007	\$1,819,177
2007/2008	\$1,651,790
2008/2009	<b>\$1,202,752</b>

*Remuneration details for the year ended 30 June 2009*

Parent entity directors' remuneration

	Short-term employee benefits			Post-Employment benefits	Other Long-term Benefits	Termination Benefits	Share-based Payment		Total	S300A(1)(e)(i) Proportion of remuneration performance related	S300A(1)(e)(vi) Value of options as proportion of remuneration
	Cash Salary and Fees	STI cash bonus	Other				Bonus Shares	Options			
2009	\$	\$	\$	\$	\$	\$	\$	\$	\$	%	%
Caroline Le Couteur	52,964	6,000	-	4,485	1,097	-	-	64,546	-	-	-
James Thier	158,515	26,300	-	15,863	3,297	-	1,000	209,954	10.7	2.4	
Howard Pender	165,096	-	-	14,171	3,378	-	3,900	191,385	-	2.5	
Naomi Edwards	71,500	-	-	6,435	-	-	-	77,935	-	-	
Justine Hickey	30,000	-	-	2,700	-	-	-	32,700	-	-	
Anne O'Donnell	224,420	5,000	-	20,973	6,327	-	6,000	286,446	1.7	8.3	
André Morony	23,500	-	-	2,115	-	-	-	25,615	-	-	
Les Coleman	24,000	-	-	2,160	-	-	-	26,160	-	-	
<b>Total</b>	<b>749,995</b>	<b>37,300</b>	<b>-</b>	<b>68,902</b>	<b>14,099</b>	<b>-</b>	<b>10,900</b>	<b>914,741</b>			
<b>2008</b>											
Caroline Le Couteur	142,503	6,000	-	13,230	3,544	-	-	180,321	-	8.3	
James Thier	157,324	4,800	-	13,566	3,191	-	-	191,624	-	6.6	
Howard Pender	159,245	3,900	-	13,420	3,171	-	-	192,445	-	6.6	
Naomi Edwards	58,416	-	-	5,257	-	-	-	63,673	-	-	
Pauline Vamos	9,249	-	-	750	-	-	-	9,999	-	-	
Justine Hickey	26,651	-	-	2,408	-	-	-	29,059	-	-	
Anne O'Donnell	213,858	6,000	-	18,760	6,250	-	25,410	270,278	-	9.4	
<b>Total</b>	<b>767,246</b>	<b>20,700</b>	<b>-</b>	<b>67,391</b>	<b>16,156</b>	<b>-</b>	<b>-</b>	<b>937,399</b>			

Approval for the issue of shares and options to executive directors was obtained under ASX listing rule 10.14 at the Annual General Meetings held in either November 2006 or November 2008, except for the issue of \$6000 worth of shares to Anne O'Donnell in lieu of payment of a \$6000 cash bonus under the employee share ownership scheme. As agreed with the Australian Securities Exchange, these shares were sold immediately once the failure to obtain shareholder approval was discovered. A loss was made on the sale of the shares.

Named executives remuneration (including other key management personnel)

	Short-term employee benefits			Post-Employment benefits	Other Long-term Benefits	Termination Benefits	Share-based Payment		Total	S300A(1)(e)(i) Proportion of remuneration performance related	S300A(1)(e)(vi) Value of options as proportion of remuneration
	Cash Salary and Fees	STI cash bonus	Other				Bonus Shares	Options			
2009	\$	\$	\$	\$	\$	\$	\$	\$	\$	%	%
Philip George	177,375	6,000	-	15,831	3,558	-	-	222,198	-	8.7	
Ruth Medd	42,000	-	-	3,780	-	-	-	45,780	-	-	
Gary Leckie	178,422	6,000	-	15,990	5,284	-	-	222,890	-	7.7	
Tim Xirakis	190,597	6,000	-	15,789	3,675	-	-	233,040	-	7.3	
Paul Harding Davis	193,503	32,535	-	19,697	3,989	-	2,770	261,992	12.4	3.6	
Martin Halloran	201,721	-	-	11,517	4,173	-	-	217,411	-	-	
<b>Total</b>	<b>983,618</b>	<b>50,535</b>	<b>-</b>	<b>82,604</b>	<b>20,679</b>	<b>-</b>	<b>2,770</b>	<b>1,203,311</b>			
<b>2008</b>											
David Ferris	165,939	-	-	10,938	-	-	5,885	203,140	-	10.0	
Philip George	177,416	6,000	-	15,365	3,643	-	-	223,164	-	9.3	
Ruth Medd	35,488	-	-	3,194	-	-	-	38,682	-	-	
Gary Leckie	152,178	6,000	-	13,594	4,572	-	-	191,187	-	7.8	
Tim Xirakis	160,430	6,000	-	15,381	3,515	-	-	200,244	-	7.5	
Paul Harding Davis	91,566	16,000	-	8,950	1,749	-	-	118,265	13.5	-	
<b>Total</b>	<b>783,017</b>	<b>34,000</b>	<b>-</b>	<b>67,422</b>	<b>13,479</b>	<b>-</b>	<b>5,885</b>	<b>974,682</b>			

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Cash bonus compensation benefits

Details of cash bonuses paid to key management personal are included in the remuneration tables set out above. The annual staff cash bonuses of \$6000 per FTE employee were paid on 22 September 2008. The performance based cash bonuses for Mr Harding-Davis and Mr James Thier were paid on 16 July 2009. The performance based cash bonus for Ms Anne O'Donnell has not yet been paid, but is expected to be paid in September this year. The nature of the cash bonuses and the criteria used to determine the amount of the payments are detailed in the remuneration policy and in the discussion on performance-based remuneration and company performance.

Analysis of bonuses included in remuneration

The vesting profile of short term-incentive bonuses are detailed below. No amounts vest in future financial years in respect of the short term-incentive bonuses for the 2009 year.

	Short term incentive bonus				
	Cash bonus (1) \$	Performance bonus \$	Share bonus \$	Vested in year %	Forfeited in year (2) %
<b>Parent Entity Directors</b>					
Caroline Le Couteur	6,000	-	-	100	-
James Thier	3,800	22,500	1,000	90	10
Howard Pender	-	-	3,900	100	-
Anne O'Donnell	-	5,000	6,000	17	83
<b>Named executives (including other key management personnel)</b>					
Philip George	6,000	-	-	100	-
Gary Leckie	6,000	-	-	100	-
Tim Xirakis	6,000	-	-	100	-
Paul Harding Davis	-	32,535	2,770	65	35

(1) Details of cash and performance bonus have been provided in the director's report under remuneration policy

(2) The amounts forfeited are due to the performance or service criteria not being met in relation to the current financial year

*Equity based remuneration*

Equity based remuneration consisted of grants of options under the company's employee share ownership plan. Details of the employee share ownership plan (including the service and performance criteria) are provided in the section on remuneration policy above and in Note 24 of the attached financial report.

Options over ordinary shares granted as compensation during reporting

	Number of options vested during 2009	Number of options granted during 2009 (1)	Grant date	Fair value per option at grant date (2) (\$)	Exercise price per option (\$)	First exercise /expiry date	Last exercise /expiry date
<b>Parent Entity Directors</b>							
Caroline Le Couteur	2,243	-	-	-	-	-	-
James Thier	1,800	1,364	1/12/2008	3.65	32.27	14/10/2011	13/01/2012
Howard Pender	931	1,326	1/12/2008	3.65	32.27	14/10/2011	13/01/2012
Naomi Edwards	-	-	-	-	-	-	-
Justine Hickey	-	-	-	-	-	-	-
Anne O'Donnell	3,006	2,648	14/10/2008	8.96	32.27	14/10/2011	13/01/2012
André Morony	-	-	-	-	-	-	-
Les Coleman	-	-	-	-	-	-	-
	<u>7,980</u>	<u>5,338</u>					
<b>Named executives (including other key management personnel)</b>							
Philip George	1,550	2,169	14/10/2008	8.96	32.27	14/10/2011	13/01/2012
Ruth Medd	-	-	-	-	-	-	-
Gary Leckie	1,387	1,919	14/10/2008	8.96	32.27	14/10/2011	13/01/2012
Tim Xirakis	-	1,895	14/10/2008	8.96	32.27	14/10/2011	13/01/2012
Paul Harding Davis	-	1,060	14/10/2008	8.96	32.27	14/10/2011	13/01/2012
Martin Halloran	-	-	-	-	-	-	-
	<u>2,937</u>	<u>7,043</u>					

(1) Each option above is granted by Australian Ethical Investment Limited (AEI) and is for one ordinary share in AEI.

(2) Options were granted as part of remuneration and the recipient did not otherwise pay for the grant of the options.

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Exercise of options during the reporting period

During the reporting period the following shares were issued on the exercise of options previously granted as compensation. There are no amounts unpaid on the shares.

Parent Entity Directors	Number of shares	Amount paid \$ /share <sup>(1)</sup>
Caroline Le Couteur	2,243	24.82
James Thier	1,800	24.82
Howard Pender	931	24.82
Anne O'Donnell	3,006	24.82
<b>Named executives (including other key management personnel)</b>		
Phillip George	1,550	24.82
Gary Leckie	1,387	24.82

(1) Shares issued are fully paid.

Analysis of options over ordinary shares granted as compensation

Details of vesting profiles of options granted as compensation are detailed below:

Parent Entity Directors	Options granted			% Vested in year	% Forfeited in year	Financial years in which grant vests
	Option Series	Number	Date			
Caroline Le Couteur	AEFAQ	2,243	21/09/2005	100	-	21/09/2008
	AEFAS	1,910	22/09/2006	-	100	22/09/2009
	AEFAT	1,791	24/09/2007	-	100	24/09/2010
James Thier	AEFAQ	1,800	21/09/2005	100	-	21/09/2008
	AEFAS	1,432	22/09/2006	-	-	22/09/2009
	AEFAT	1,517	24/09/2007	-	-	24/09/2010
Howard Pender	AEFAV	1,364	1/12/2008	-	-	14/10/2011
	AEFAQ	931	21/09/2005	100	-	21/09/2008
	AEFAS	1,469	22/09/2006	-	-	22/09/2009
Anne O'Donnell	AEFAT	1,513	24/09/2007	-	-	24/09/2010
	AEFAV	1,326	1/12/2008	-	-	14/10/2011
	AEFAQ	3,006	21/09/2005	100	-	21/09/2008
	AEFAS	2,909	22/09/2006	-	-	22/09/2009
	AEFAT	3,025	24/09/2007	-	-	24/09/2010
	AEFAU	2,648	14/10/2008	-	-	14/10/2011
<b>Named executives (including other key management personnel)</b>						
Phillip George	AEFAQ	1,550	21/09/2005	100	-	21/09/2008
	AEFAS	2,356	22/09/2006	-	-	22/09/2009
	AEFAT	2,469	24/09/2007	-	-	24/09/2010
Gary Leckie	AEFAU	2,169	14/10/2008	-	-	14/10/2011
	AEFAQ	1,387	21/09/2005	100	-	21/09/2008
	AEFAS	1,443	22/09/2006	-	-	22/09/2009
Tim Xirakis	AEFAT	1,767	24/09/2007	-	-	24/09/2010
	AEFAU	1,919	14/10/2008	-	-	14/10/2011
	AEFAS	1,387	22/09/2006	-	-	22/09/2009
Paul Harding Davis	AEFAT	1,776	24/09/2007	-	-	24/09/2010
	AEFAU	1,895	14/10/2008	-	-	14/10/2011
	AEFAU	1,060	14/10/2008	-	-	14/10/2011

Modification of terms of options

At the 2008 Annual General Meeting (held 27 November 2008) it was resolved to include the following terms and conditions in option classes AEFAS and AEFAT.

“Where:

- a takeover bid (as defined in the Corporations Act) is made for the Company and the bidder has or acquires a relevant interest in more than 20% of the voting shares in the Company; or
- in the reasonable opinion of the Board, another transaction is proposed under which control of the Company is likely to pass from the then existing shareholders, including, without limitation, a scheme of arrangement,

then options in classes AEFAS and AEFAT will become exercisable at that time, and must be exercised within three months of becoming so exercisable, otherwise the options will lapse.

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*In the event that:*

- *the Company has announced a buy-back scheme to purchase shares resulting from the exercise of options granted in classes AEFAS and AEFAT;*
- *the option holder wishes to sell all or some of the shares resulting from the exercise of the options during the exercise period for those options,*

*then the option holder will offer the Company a first right of refusal to match in quantum and price any other offer made to purchase those shares from the option holder."*

The market price of the underlying company shares on 27 November 2008 was \$27.00. The number of options in classes AEFAS and AEFAT held by key management personnel are set out in the table above. Each option is for one ordinary share in the company. The exercise price and time remaining until expiry immediately before alteration is as follows:

Options Reference	Time remaining until expiry	Exercise Price
AEFAS	13 months	\$32.50
AEFAT	25 months	\$57.57

It is the view of the directors that the difference between the total of the fair value of the options affected by the alteration immediately before the alteration and the total of the fair value of the options immediately after the alteration was immaterial.

Analysis of movements in options

The movement in options during the reporting period (by value) is set out below:

	Granted as part of Remuner- ation <sup>(1)</sup> \$	Value of Options ex- ercised in Fin Year <sup>(2)</sup> \$	Value of Options Lapsed in Fin Year <sup>(3)</sup> \$
<b>Parent Entity Directors</b>			
Caroline Le Couteur	-	13,862	9,537
James Thier	4,979	4,724	-
Howard Pender	4,840	2,961	-
Naomi Edwards	-	-	-
Justine Hickey	-	-	-
Anne O'Donnell	23,726	9,559	-
	<u>33,545</u>	<u>31,106</u>	<u>9,537</u>

**Named executives (including other key management personnel)**

Philip George	19,434	9,579	-
Ruth Medd	-	-	-
Gary Leckie	17,194	8,572	-
Tim Xirakis	16,979	-	-
Paul Harding Davis	9,498	-	-
Martin Halloran	-	-	-
	<u>63,105</u>	<u>18,151</u>	<u>-</u>

(1) Values are based on a valuation performed on the options at grant date using the Black-Scholes model. None of the value of the options granted was paid to the key management personnel in the financial year. Key management personnel may realise value from this option grant in the 2011/12 year when the options are exercisable.

(2) Values are based on the number of options exercised by Directors/Executives multiplied by the difference between the share price at exercise date and the exercise price. Under the terms of the share based payment arrangement exercise date and therefore share price can vary between option holders.

(3) Caroline LeCouteur forfeited 100% of options granted, upon leaving the employment of Australian Ethical Investment Ltd. The amounts listed in this column do not represent remuneration paid to Director/Executives



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Hedging policy

Directors and executives participating in the company's equity-based plans are prohibited from entering into any transaction which would have the effect of hedging or otherwise transferring to any other person the risk of any fluctuation in the value of any unvested entitlement in the company's securities.

*Explanation of relative proportions of elements of remuneration that are related to performance*

Non-executive directors receive their total remuneration as cash or superannuation contributions. No element is dependent on performance.

The relative proportion of the performance related component of remuneration for several senior managers is set out above.

Except as detailed for those senior managers, the remuneration of executive directors, secretaries and other senior managers is not subject to individual performance conditions. People in these positions were entitled to participate in the staff bonus and employee share ownership scheme described above. Options granted during the financial year, when valued using a Black Scholes valuation methodology as at grant date, make up a small proportion of the overall remuneration of people holding these positions.

*Employment contracts of directors and senior managers*

For each individual whose remuneration has been disclosed in this report and is currently employed under an employment contract, the details of the employment contract are as follows:

<b>Name</b>	<b>Duration of contract</b>	<b>Period of termination notice required</b>	<b>Termination payment provided for under the contract</b>
James Thier	Ongoing	2 weeks	None except for accrued leave and any payment in lieu of notice.
Howard Pender	Ongoing	12 weeks	
Anne O'Donnell	Employment ends 11 December 2009	12 weeks	
Gary Leckie	Ongoing	12 weeks	
Philip George	Ongoing	12 weeks	
Paul Harding Davis	Ongoing	12 weeks	
Tim Xirakis	Ongoing	12 weeks	
Martin Halloran	Ongoing	12 weeks	

The company advised the market on 11 August 2009 that on the date of Anne O'Donnell's departure, in addition to statutory leave payments, the company will pay to Ms O'Donnell an amount of \$235,000 (less applicable taxation) in recognition of her significant contribution to company growth and profitability over her long tenure.

**Non-director committee members and company secretary particulars**

<b>Name</b>	<b>Qualifications</b>	<b>Experience</b>
Ruth Medd	B.Sc., Dip Comp Science, CPA, MAICD, Non-Executive Chairperson	Ruth is currently on the board of the NFAW Ltd (National Foundation for Australian Women) and WOB Pty Ltd. Ruth is Chair of the company's wholly-owned subsidiary Australian Ethical Superannuation Pty Ltd. Ruth also Chairs the company's audit and compliance and risk committees. Ruth started in IT in the 1970s. Since then she has been a senior public servant, a broadcasting regulator, the inaugural Company Secretary at Telstra and the Executive Director of an industry association.
Philip George	BSc LLB GradDipACG	Philip has experience in commercial law, corporate governance and project management. He has been a company secretary and legal counsel for listed companies for over seven years. He was a senior associate at the national law firm Minter Ellison and conducted a commercial legal practice in partnership for two years.

**Options as at the date of this report**

Options over unissued shares as at the date of this report are as follows:

<b>Options Reference</b>	<b>Number of options on issue</b>	<b>Exercise Period</b>	<b>Exercise Price</b>
AEFAS	32,952	22/9/09 to 21/12/09	\$32.50
AEFAT	37,488	24/9/10 to 23/12/10	\$57.57
AEFAU	40,771	14/10/11 to 13/1/12	\$32.27
AEFAV	2,690	14/10/11 to 13/1/12	\$32.27
<b>Totals</b>	<b>113,901</b>		

All options are over unissued shares in the company. Unexercised options expire at the end of the exercise period. No option holder has any right under the options to participate in any other share issue of the company or of any other entity.

**Shares issued upon the exercise of options**

The following ordinary shares of the company were issued during the year ended 30 June 2009 on the exercise of options granted under the company's employee share ownership plan. No further shares have been issued since that date to the date of this report. No amounts are unpaid on any of the shares.

<b>Shares issued upon exercise of options</b>	<b>Amount paid per share</b>
34,707	\$24.82

Of the 34,707 shares issued upon the exercise of options, 27,814 were bought back by the company.

**Auditor's declaration**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 forms part of this report and follows at the end of the report.

**Non-audit services**

The directors, in accordance with advice from the audit committee, are satisfied that the provision of the non-audit services by the auditor during the year is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001. The directors are satisfied that the services disclosed in the financial report did not compromise the external auditor's independence because the provision of non-audit services is minor and in most cases is ancillary or related to audit activities. The directors are not aware of any circumstances that would prevent the external auditor from exercising objective and impartial judgement in relation to the conduct of the audit.

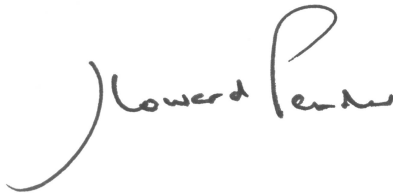
Details of non-audit services provided by the auditor are set out in Note 2 of the attached financial report.

**Other specific information**

Other specific information has been disclosed in the attached financial report as referenced in the table below:

<b><i>Disclosure</i></b>	<b><i>Financial Statement Reference</i></b>
Dividends	Note 5
Options – issued during the financial year / since the end of the financial year <sup>6</sup>	Note 24

Signed in accordance with a resolution of the Board of Directors.



**Howard Pender**  
**Director**

Dated: 27 August 2009

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<sup>6</sup> The financial statements show options issued during the financial year. No options have been issued since the end of the financial year to the date of this report.

**AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C  
OF THE CORPORATIONS ACT 2001**

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2009 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.



**THOMAS DAVIS & CO.**



**P.L. WHITEMAN PARTNER**

Date 27 August 2009

Liability limited by a scheme approved under Professional Standards Legislation

**Balance Sheet**  
**as at 30 June 2009**

	Notes	Consolidated Entity		Parent Entity	
		2009	2008	2009	2008
		\$	\$	\$	\$
<b>Current assets</b>					
Cash and cash equivalents	7	2,614,467	2,552,238	1,226,311	1,049,089
Trade and other receivables	8	1,800,859	1,812,410	1,288,930	1,246,646
Financial assets	9	1,673,953	1,748,774	1,673,953	1,748,774
Other current assets	10	279,367	248,491	235,262	204,245
Total current assets		<u>6,368,646</u>	6,361,913	<u>4,424,456</u>	4,248,754
<b>Non-current assets</b>					
Property, plant & equipment	11	4,139,581	4,205,801	4,139,581	4,205,801
Financial assets	9	82,492	94,744	398,492	410,744
Deferred tax assets	12	464,200	489,784	459,850	485,584
Total non-current assets		<u>4,686,273</u>	4,790,329	<u>4,997,923</u>	5,102,129
<b>Total assets</b>		<u>11,054,919</u>	11,152,242	<u>9,422,379</u>	9,350,883
<b>Current liabilities</b>					
Trade and other payables	13	1,756,373	2,115,330	1,952,798	2,048,476
Current tax liabilities		227,200	110,702	227,200	110,702
Short-term provisions	15	535,406	432,097	535,406	432,097
Total current liabilities		<u>2,518,979</u>	2,658,129	<u>2,715,404</u>	2,591,275
<b>Non-current liabilities</b>					
Deferred tax liabilities	14	33,732	33,285	33,732	33,285
Other long-term provisions	15	49,003	79,338	49,003	79,338
Total non-current liabilities		<u>82,735</u>	112,623	<u>82,735</u>	112,623
<b>Total liabilities</b>		<u>2,601,714</u>	2,770,752	<u>2,798,139</u>	2,703,898
<b>Net assets</b>		<u>8,453,205</u>	8,381,490	<u>6,624,240</u>	6,646,985
<b>Equity</b>					
Issued capital	16	5,739,635	5,740,791	5,739,635	5,740,791
Reserves	16	535,269	334,821	535,269	334,821
Retained earnings	16	2,178,301	2,305,878	349,336	571,373
<b>Total equity</b>		<u>8,453,205</u>	8,381,490	<u>6,624,240</u>	6,646,985

The accompanying notes form part of these financial statements

**Income Statement  
for the year ended 30 June 2009**

	Notes	<b>Consolidated Entity</b>		<b>Parent Entity</b>	
		<b>2009</b>	2008	<b>2009</b>	2008
		\$	\$	\$	\$
<b>Revenue</b>	3	<b>13,131,431</b>	14,064,371	<b>10,652,895</b>	10,618,566
Commissions paid to advisers		<b>( 177,235)</b>	( 284,450)	<b>( 15,305)</b>	( 75,477)
External services		<b>( 2,498,375)</b>	( 2,981,077)	<b>( 1,044,339)</b>	( 1,066,833)
Employee benefits expense		<b>( 6,411,326)</b>	( 6,257,080)	<b>( 6,373,530)</b>	( 6,241,118)
Depreciation		<b>( 298,503)</b>	( 285,736)	<b>( 298,503)</b>	( 285,736)
Occupancy costs		<b>( 216,069)</b>	( 196,340)	<b>( 200,896)</b>	( 187,013)
Communication costs		<b>( 648,233)</b>	( 839,144)	<b>( 611,851)</b>	( 789,496)
Other expenses		<b>( 917,879)</b>	( 568,428)	<b>( 795,030)</b>	( 538,793)
Profit before tithe and income tax expense		<b>1,963,811</b>	2,652,116	<b>1,313,441</b>	1,434,100
Tithes expense	1 (k)	<b>( 140,868)</b>	( 200,891)	<b>( 140,868)</b>	( 200,891)
<b>Profit before income tax</b>		<b>1,822,943</b>	2,451,225	<b>1,172,573</b>	1,233,209
Income tax expense	4	<b>( 620,191)</b>	( 799,435)	<b>( 64,281)</b>	( 284,015)
<b>Profit for the year</b>	16	<b>1,202,752</b>	1,651,790	<b>1,108,292</b>	949,194
<b>Profit attributable to members of the parent entity</b>		<b>1,202,752</b>	1,651,790	<b>1,108,292</b>	949,194
Basic Earnings per share (cents per share)	6	<b>121.6</b>	170.3		
Diluted earnings per share (cents per share)	6	<b>121.6</b>	165.4		

The accompanying notes form part of these financial statements

**Statement of Changes in Equity  
for the year ended 30 June 2009**

	Notes	Consolidated Entity		Parent Entity	
		2009 \$	2008 \$	2009 \$	2008 \$
<b>Total equity at beginning of financial period</b>		<b>8,381,490</b>	7,684,133	<b>6,646,985</b>	6,652,224
Available-for-sale investments:					
Valuation gains/(losses) taken to equity		<b>( 32,399)</b>	( 60,166)	<b>( 32,399)</b>	( 60,166)
Employee share options		<b>223,127</b>	176,266	<b>223,127</b>	176,266
Income tax on items taken directly to or transferred directly from equity		<b>9,720</b>	18,034	<b>9,720</b>	18,034
<b>Net income recognised directly in equity</b>		<b>200,448</b>	134,134	<b>200,448</b>	134,134
<b>Profit for the financial year</b>		<b>1,202,752</b>	1,651,790	<b>1,108,292</b>	949,194
<b>Total recognised income and expense for the period</b>		<b>1,403,200</b>	1,785,924	<b>1,308,740</b>	1,083,328
Transactions with equity holders in their capacity as equity holders:					
Contribution of equity, net of transaction costs		<b>( 1,156)</b>	791,259	<b>( 1,156)</b>	791,259
Dividends provided for or paid		<b>( 1,330,329)</b>	( 1,879,826)	<b>( 1,330,329)</b>	( 1,879,826)
		<b>( 1,331,485)</b>	( 1,088,567)	<b>( 1,331,485)</b>	( 1,088,567)
<b>Total equity at the end of the financial period</b>	16	<b>8,453,205</b>	8,381,490	<b>6,624,240</b>	6,646,985
Total recognised income and expense for the financial year is attributable to:					
Equity holders of the parent		<b>1,403,200</b>	1,785,924	<b>1,308,740</b>	1,083,328
		<b>1,403,200</b>	1,785,924	<b>1,308,740</b>	1,083,328

The accompanying notes form part of these financial statements

**Cash flow statement  
for the year ended 30 June 2009**

	Notes	Consolidated Entity		Parent Entity	
		2009 \$	2008 \$	2009 \$	2008 \$
<b>Cash flows from operating activities</b>					
Receipts from operations		14,241,650	14,899,240	10,401,154	11,173,592
Payment to suppliers & employees		( 11,926,618)	( 11,606,829)	( 9,625,550)	( 9,389,198)
Dividends received		-	-	1,202,596	500,000
Interest/distributions received		201,146	285,547	148,295	195,822
Income tax paid		( 467,942)	( 1,047,296)	36,734	( 423,764)
Bonus		( 245,201)	( 221,168)	( 245,201)	( 221,168)
Tithe		( 200,891)	( 224,964)	( 200,891)	( 224,964)
Net cash provided by (used in) operating activities	21 (b)	<u>1,602,144</u>	<u>2,084,530</u>	<u>1,717,137</u>	<u>1,610,320</u>
<b>Cash flows from investing activities</b>					
Proceeds from sale of investments		1,185,344	1,117,397	1,185,344	1,117,397
Purchase of property, plant & equipment		( 239,450)	( 184,139)	( 239,450)	( 184,139)
Purchase of investments		( 1,141,871)	( 1,100,000)	( 1,141,871)	( 1,100,000)
Repayment of loans		11,118	66,438	11,118	66,438
Net cash provided by (used in) investing activities		<u>( 184,859)</u>	<u>( 100,304)</u>	<u>( 184,859)</u>	<u>( 100,304)</u>
<b>Cash flows from financing activities</b>					
Proceeds from share issue		171,084	954,328	171,084	954,328
Share buy-back payment		( 195,811)	( 178,954)	( 195,811)	( 178,954)
Dividends paid		( 1,330,329)	( 1,879,826)	( 1,330,329)	( 1,879,826)
Net cash provided by (used in) financing activities		<u>( 1,355,056)</u>	<u>( 1,104,452)</u>	<u>( 1,355,056)</u>	<u>( 1,104,452)</u>
Net increase (decrease) in cash held		62,229	879,774	177,222	405,564
Cash at beginning of financial year		2,552,238	1,672,464	1,049,089	643,525
Cash at end of financial year	21 (a)	<u>2,614,467</u>	<u>2,552,238</u>	<u>1,226,311</u>	<u>1,049,089</u>

The accompanying notes form part of these Financial Statements



**Notes to the financial statements for the year ended 30 June 2009**

**Note 1 - Statement of significant accounting policies**

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

The financial report covers the consolidated entity of Australian Ethical Investment Limited and its wholly owned entity Australian Ethical Superannuation Pty Ltd and Australian Ethical Investment Limited as an individual parent entity. Australian Ethical Investment Limited is a listed public company and both the parent and wholly owned entity are incorporated and domiciled in Australia.

The nature of the operations and principal activities of the consolidated entity are described at note 19.

The financial report of Australian Ethical Investment Limited and its wholly owned entity, and Australian Ethical Investment Limited as an individual parent entity comply with all Australian equivalents to International Financial Reporting Standards (AIFRS) in their entirety.

The following is a summary of the material accounting policies adopted by the consolidated entity in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

**Basis of preparation**

The financial report has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected financial assets for which the fair value basis of accounting has been applied.

**Accounting Policies**

**a) Principles of consolidation**

A controlled entity is any entity Australian Ethical Investment Limited has the power to control the financial and operating policies of so as to obtain benefits from its activities.

All controlled entities have a June financial year-end.

All inter-company balances and transactions between entities in the consolidated entity, including any unrealised profits or losses, have been eliminated on consolidation. Accounting policies of controlled entities have been changed where necessary to ensure consistencies with those policies applied by the parent entity.

The consolidated financial statements comprise the financial statements of Australian Ethical Investment Limited and its wholly owned entity Australian Ethical Superannuation Pty Limited.

**b) Income tax**

The charge for current income tax expenses is based on the profit for the year adjusted for any non-assessable or disallowed items. It is calculated using tax rates that have been enacted or are substantively enacted by the balance sheet date.

**Notes to the financial statements for the year ended 30 June 2009**

**Note 1 - Statement of significant accounting policies - continued**

**b) Income tax - continued**

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled. Deferred tax is credited in the income statement except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised.

The amount of benefits brought to account or which may be realised in the future is based on the assumption that no adverse change will occur in income taxation legislation and the anticipation that the consolidated entity will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

Australian Ethical Investment Limited and its wholly owned entity Australian Ethical Superannuation Pty Ltd have formed an income tax consolidated group under the Tax Consolidation System. Australian Ethical Investment Limited is responsible for recognising the current and deferred tax assets and liabilities for the tax consolidated group. The group notified the Australian Tax Office (ATO) on 24 March 2004 that it had formed an income tax consolidated group to apply from 1 July 2002. The tax consolidated group has entered a tax sharing agreement whereby each company in the group contributes to the income tax payable in proportion to their contribution to the net profit before tax of the tax consolidated group. Under the tax sharing agreement Australian Ethical Superannuation Pty Ltd agrees to pay its share of the income tax payable to Australian Ethical Investment Limited on the same day that Australian Ethical Investment Limited pays the ATO for group tax liabilities.

**c) Property, plant and equipment**

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

**Property**

Leasehold land and buildings are shown at cost less any accumulated depreciation and any accumulated impairment losses.

Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the re-valued amount of the asset.

**Plant and equipment**

Plant and equipment are measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets

**Notes to the financial statements for the year ended 30 June 2009**

**Note 1 - Statement of significant accounting policies - continued**

**c) Property, plant and equipment - continued**

employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

**Depreciation**

The depreciable amount of all fixed assets including buildings, is depreciated over their estimated useful lives to the consolidated entity commencing from the time the asset is held ready for use.

The depreciation rates used for each class of assets are:

<b>Class of fixed asset</b>	<b>Depreciation Rates</b>	<b>Depreciation Basis</b>
Buildings	2.5%-20%	Straight line
Furniture, fittings and equipment	10% to 37.5%	Straight line/Diminishing value
Software	18.75% to 40%	Straight line/Diminishing value

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the income statement. When re-valued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

**d) Financial instruments**

**Recognition**

Financial instruments are initially measured at cost on trade date, which includes transaction costs, when the related contractual rights or obligations exist. Subsequent to initial recognition these instruments are measured as set out below.

**Available-for-sale financial assets**

The consolidated entity holds only available for sale financial assets. Available for sale financial assets are assets not classified as financial assets at fair value through profit and loss, loans and receivables, or held-to-maturity investments. Available-for-sale financial assets are reflected at fair value. Unrealised gains and losses arising from changes in fair value are taken directly to equity.

**Fair value**

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

**Notes to the financial statements for the year ended 30 June 2009**

**Note 1 - Statement of significant accounting policies – continued**

**d) Financial instruments– continued**

**Impairment**

At each reporting date, the group assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the income statement.

**e) Impairment of assets**

At each reporting date, the group reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

Where it is not possible to estimate the recoverable amount of an individual asset, the group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

**f) Employee benefits**

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

**Share options**

Share based compensation benefits are provided to employees via the Australian Ethical Investment Limited employee share ownership plan. Share options have been granted annually to employees and details are disclosed in the annual financial report.

*Share options granted before 7 November 2002 and/or vested before 1 January 2005*

No expense is recognised in respect of these options. The shares are recognised when the options are exercised and the proceeds received allocated to share capital.

*Share options granted on or after 7 November 2002 and vested after 1 January 2005*

The fair value of options granted under the Australian Ethical Investment Limited employee share ownership plan is recognised as an employee benefit expense with a corresponding increase in equity. The fair value is measured at grant date and recognised over the vesting period.

At each balance sheet date, the entity revises its estimate of the number of options that are expected to become exercisable. The employee benefit expense recognised each period takes into account the most recent estimate.

Upon the exercise of options, the balance of the options reserve relating to those options is transferred to share capital and the proceeds received, net of any directly attributable transaction costs, are credited to share capital.

**Notes to the financial statements for the year ended 30 June 2009**

**Note 1 - Statement of significant accounting policies – continued**

**f) Employee benefits - continued**

**Employee bonus**

The group recognises a liability and an expense for bonuses and profit-sharing based on a formula that takes into consideration the profit attributable to the company's shareholders after certain adjustments. The group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

**g) Provisions**

Provisions are recognised when the group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

**h) Cash and cash equivalents**

Cash and cash equivalents include cash on hand and deposits held at call with banks.

**i) Revenue**

Revenue from the rendering of a service is recognised upon the delivery of the service to the customers.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

All revenue is stated net of the amount of goods and services tax (GST).

**j) Goods and services tax (GST)**

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

**k) Tithes expense**

The Company's Constitution states that "the directors before recommending or declaring any dividend to be paid out of the profits of any one year must have first:-

- (i) paid or provisioned for payment to current employees, or other persons performing work for the company, a work related bonus or incentive payment, set at the discretion of the directors, but to be no more than 30 percent (30%) of what the profit for that year would have been had not the bonus or incentive payment been deducted"
- (ii) "gifted or provisioned for gifting an amount equivalent to ten percent (10%) of what the profit for that year would have been had not the above mentioned bonus and amount gifted been deducted".

## Notes to the financial statements for the year ended 30 June 2009

### Note 1 - Statement of significant accounting policies - continued

#### l) Earnings per share

##### *Basic earnings per share*

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, by the weighted average number of ordinary shares outstanding during the financial year.

##### *Diluted earnings per share*

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of the interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

#### m) Comparative figures

Where required comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Critical accounting estimates and judgements

The directors evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

Key estimates – annual leave and long service leave provision

In estimating the annual leave and long service leave provision, no average salary increase has been incorporated, reflecting the current economic environment.

##### *Key judgements*

Australian Ethical Investment Limited has a loan receivable from the Centre for Australian Ethical Research recorded as an asset on its balance sheet for \$94,744. The directors have determined that no provision for impairment is required for this loan.

#### New Accounting Standards for Application in Future Periods

The AASB has issued new, revised and amended standards and interpretations that have mandatory application dates for future reporting periods. The group has decided against early adoption of these standards. A discussion of those future requirements and their impact on the group follows:

- AASB 3: Business Combinations, AASB 127 : Consolidated and Separate Financial Statements, AASB 2008-3: Amendments to Australian Accounting Standards arising from AASB 3 and AASB 127 [AASBs 1, 2, 4, 5, 7, 101, 107, 112, 114, 116, 121, 128, 131, 132, 133, 134, 136, 137, 138, & 139 and interpretations 9 & 107] (applicable for annual reporting periods commencing from 1 July 2009) and AASB 2008-7: Amendments to Australian Accounting Standards – Cost of an investment in a Subsidiary, Jointly Controlled Entity or Associate [AASB 1, AASB 118, AASB 121, AASB 127 & AASB 136] (applicable for annual reporting periods commencing from 1 January 2009). These standards are applicable prospectively and so will only affect relevant transactions and consolidations occurring from the date of application. In this regard, its impact on the group will be unable to be determined.

**Notes to the financial statements for the year ended 30 June 2009**

- AASB 8: Operating Segments and AASB 2007-3: Amendments to Australian Accounting Standards arising from AASB 8 [AASB 5, AASB 6, AASB 102, AASB 107, AASB 119, AASB 127, AASB 134, AASB 136, AASB 1023 & AASB 1038] (applicable for annual reporting periods commencing from 1 January 2009). AASB 8 replaces AASB 114 and requires identification of operating segments on the basis of internal reports that are regularly reviewed by the group's Board for the purposes of decision making. Separate reporting on the group's managed funds business and superannuation business will be reported in the notes.
- AASB 101: Presentation of Financial Statements , AASB 2007-8: Amendments to Australian Accounting Standards arising from AASB 101, and AASB 2007-10: Further Amendments to Australian Accounting Standards arising from AASB 101 (all applicable to annual reporting periods commencing from 1 January 2009). The revised AASB 101 and amendments supersede the previous AASB 101 and redefines the composition of financial statements including the inclusion of a statement of comprehensive income. There will be no measurement or recognition impact on the group. If an entity has made a prior period adjustment or reclassification, a third balance sheet as at the beginning of the comparative period will be required.
- AASB 2008-1: Amendments to Australian Accounting Standard – Share-based Payments: Vesting Conditions and Cancellations [AASB 2] (applicable for annual reporting periods commencing from 1 January 2009). This Amendment to AASB 2 clarifies that vesting conditions consist of service and performance conditions only. Other elements of a share-based payment transaction should therefore be considered for the purposes of determining fair value. Cancellations are also required to be treated in the same manner whether cancelled by the entity or by another party.
- AASB 2008-5, 6 & 2009-4, 5: Amendments to Australian Accounting Standards arising from the Annual Improvements Project (July 2008) (AASB 2008-5) and AASB 2008-6: Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project (July 2008) (AASB 2008-6) detail numerous non urgent but necessary changes to accounting standards arising from the IASB's annual improvements project. No changes are expected to materially affect the group.
- AASB 2009-2: Amendments to Australian Accounting Standards – Improving Disclosures about Financial Instruments [AASB 4, AASB 7, AASB 1023 & AASB 1038] Improved disclosures related to fair value for each class of financial instrument and maturity analysis, minor impact on group reporting.

**Notes to the financial statements for the year ended 30 June 2009**

	Consolidated Entity		Parent Entity	
	2009	2008	2009	2008
	\$	\$	\$	\$
<b>Note 2 - Auditors' remuneration</b>				
Remuneration of the auditors for:				
Audit services				
- Auditing the financial report	37,220	34,000	32,720	30,000
- Auditing the Custodian transition	-	5,000	-	2,500
- Auditing the Administrator transition	-	10,000	-	-
- Auditing the sustainability report	5,500	5,000	5,500	5,000
Non-audit services				
- Tax and other accounting advice	3,770	3,000	3,280	3,000
- Internal control and risk review	-	7,000	-	7,000
<b>Note 3 - Revenue</b>				
Operating activities				
- Management fees net of rebates	9,745,880	10,737,924	4,484,603	5,127,584
- Entry fees	1,439,173	1,861,872	188,605	501,215
- Member & Withdrawal Fees	503,448	444,513	-	-
- Other fees	1,102,776	653,080	1,102,776	653,080
- Dividend from wholly owned subsidiary	-	-	1,202,596	500,000
- Interest/distributions	191,671	272,819	138,819	183,095
- Wholly owned entity fee	-	-	3,445,918	3,563,238
- Other revenue	148,483	94,163	89,578	90,354
	<u>13,131,431</u>	<u>14,064,371</u>	<u>10,652,895</u>	<u>10,618,566</u>
Total revenue	<u>13,131,431</u>	<u>14,064,371</u>	<u>10,652,895</u>	<u>10,618,566</u>



Notes to the financial statements for the year ended 30 June 2009

	Consolidated Entity		Parent Entity	
	2009	2008	2009	2008
	\$	\$	\$	\$
<b>Note 4 - Income tax expense</b>				
<b>a) The components of tax expense comprise:</b>				
- Current tax	584,440	878,691	28,380	360,121
- Deferred tax	35,751	(79,256)	35,901	(76,106)
	<u>620,191</u>	<u>799,435</u>	<u>64,281</u>	<u>284,015</u>
<b>b) The prima facie tax payable on profit from ordinary activities before income tax is reconciled to the income tax expense as follows:</b>				
Prima facie tax payable on profit from ordinary activities before income tax at 30% (2008:30%)				
- Consolidated entity	546,883	735,368	-	-
- Parent entity	-	-	351,772	369,963
- Other members of the income tax consolidated group net of intercompany transactions	-	-	555,910	515,420
Add: tax effect of:				
- Other non-allowable items	1,982	1,077	1,962	1,062
- Share options expensed during year	66,938	52,879	66,938	52,879
- Under provision for income tax in prior year	15,977	10,616	15,977	10,616
	<u>631,780</u>	<u>799,940</u>	<u>992,559</u>	<u>949,940</u>
Less: tax effect of:				
- Rebateable fully franked dividends	-	-	( 360,779 )	( 150,000 )
- Franking and foreign tax credits	( 682 )	( 505 )	( 682 )	( 505 )
- Tax allowance on capital investment	( 10,907 )	-	( 10,907 )	-
Income tax expense attributable to entity	<u>620,191</u>	<u>799,435</u>	<u>620,191</u>	<u>799,435</u>
Allocation of income tax expense to wholly owned entity under the tax sharing agreement	-	-	( 555,910 )	( 515,420 )
Income tax expense attributable to entity	<u>620,191</u>	<u>799,435</u>	<u>64,281</u>	<u>284,015</u>
The applicable weighted average effective tax rates are as follows:	34%	33%	5%	23%

**Notes to the financial statements for the year ended 30 June 2009**

	Consolidated Entity		Parent Entity	
	2009	2008	2009	2008
	\$	\$	\$	\$
<b>Note 5 - Dividends</b>				
Distributions paid				
Final fully franked dividend of 120 (2008: 152 ) cents per share franked at the tax rate of 30% (2008:30%)	1,181,596	1,437,025	1,181,596	1,437,025
Interim fully franked dividend of 15 (2008: 45) cents per share franked at the tax rate of 30% (2008:30%)	148,733	442,801	148,733	442,801
	<u>1,330,329</u>	<u>1,879,826</u>	<u>1,330,329</u>	<u>1,879,826</u>
Declared final fully franked dividend of 132 (2008: 120) cents per share franked at the tax rate of 30% (2008: 30%)	1,308,854	1,180,804	1,308,854	1,180,804
Balance of franking account at year end adjusted for franking credits which will arise from income tax payments in the following year.			1,629,081	1,616,777
Subsequent to year-end, the franking account would be reduced by the declared dividend reflected above as follows:			560,937	506,059
			<u>1,068,144</u>	<u>1,110,718</u>

**Note 6 - Earnings per share**

(a) Earnings used to calculate basic EPS and dilutive EPS	1,202,752	1,651,790
(b) Weighted average number of ordinary shares outstanding during the year used in calculation of basic EPS	988,984	970,020
Weighted average number of options outstanding	-	28,745
Weighted average number of ordinary shares outstanding during the year used in calculation of dilutive EPS	988,984	998,765

**Note 7 - Cash and cash equivalents**

Cash on hand	300	300	300	300
Cash at bank	137,016	222,476	5,357	4,793
Deposits at call	2,477,151	2,329,462	1,220,654	1,043,996
	<u>2,614,467</u>	<u>2,552,238</u>	<u>1,226,311</u>	<u>1,049,089</u>

Cash at bank earns interest at floating rates based on daily bank deposit rates.

Deposits at call is money invested in high interest bank account. Interest is calculated daily based on daily bank deposit rates.

**Notes to the financial statements for the year ended 30 June 2009**

	<b>Consolidated Entity</b>		<b>Parent Entity</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
<b>Note 8 - Trade and other receivables</b>				
Trade receivables	1,783,351	1,785,510	1,050,013	1,100,702
Other	17,508	26,900	17,508	26,900
Amounts receivable - wholly owned entity	-	-	221,409	119,044
	<u>1,800,859</u>	<u>1,812,410</u>	<u>1,288,930</u>	<u>1,246,646</u>

<b>Note 9 - Financial assets</b>				
Available-for-sale financial assets	1,661,701	1,737,572	1,977,701	2,053,572
Loans	94,744	105,946	94,744	105,946
	<u>1,756,445</u>	<u>1,843,518</u>	<u>2,072,445</u>	<u>2,159,518</u>
Less non-current portion	82,492	94,744	398,492	410,744
Current portion	<u>1,673,953</u>	<u>1,748,774</u>	<u>1,673,953</u>	<u>1,748,774</u>

**a. Available-for-sale financial assets comprise:**

- Money market deposit at cost	1,141,871	1,100,000	1,141,871	1,100,000
- Mortgage backed security at fair value	199,081	287,681	199,081	287,681
- Units in unit trust at fair value	320,749	349,891	320,749	349,891
- Shares in wholly owned entity at cost	-	-	316,000	316,000
	<u>1,661,701</u>	<u>1,737,572</u>	<u>1,977,701</u>	<u>2,053,572</u>

The money market deposits are at fixed interest rates of 3.87% and 4.00% with maturity dates of 27 July 2009 and 28 July 2009. They are investment grades rated by S&P.

The mortgage backed security is at a floating interest rate of BBSW + 0.39, has a maturity date of 24 October 2035 and is investment grade rated by S&P.

**b. Loans comprise**

- Loan to other entity	94,744	105,946	94,744	105,946
	<u>94,744</u>	<u>105,946</u>	<u>94,744</u>	<u>105,946</u>

The loan is provided to an independent entity.

The loan is at a fixed interest rate of 9.0% and matures 1 August 2015.

**Note 10 - Other current assets**

Other	20,902	6,102	20,902	6,102
Prepayments	258,465	242,389	214,360	198,143
	<u>279,367</u>	<u>248,491</u>	<u>235,262</u>	<u>204,245</u>

Notes to the financial statements for the year ended 30 June 2009

	Consolidated Entity		Parent Entity	
	2009	2008	2009	2008
	\$	\$	\$	\$
<b>Note 11 - Property, plant and equipment</b>				
Land and buildings				
Leasehold land				
At cost	<b>230,000</b>	230,000	<b>230,000</b>	230,000
Total land	<b>230,000</b>	230,000	<b>230,000</b>	230,000
Buildings				
At cost	<b>2,784,117</b>	2,784,117	<b>2,784,117</b>	2,784,117
Accumulated depreciation	<b>( 225,528 )</b>	( 157,503 )	<b>( 225,528 )</b>	( 157,503 )
Total buildings	<b>2,558,589</b>	2,626,614	<b>2,558,589</b>	2,626,614
Total land and buildings	<b>2,788,589</b>	2,856,614	<b>2,788,589</b>	2,856,614
Plant and equipment				
At cost	<b>2,274,759</b>	2,075,929	<b>2,274,759</b>	2,075,929
Accumulated depreciation	<b>( 923,767 )</b>	( 726,742 )	<b>( 923,767 )</b>	( 726,742 )
Total plant and equipment	<b>1,350,992</b>	1,349,187	<b>1,350,992</b>	1,349,187
Total property, plant and equipment	<b>4,139,581</b>	4,205,801	<b>4,139,581</b>	4,205,801
Movements in carrying amounts				
Land				
Balance at the beginning of year	<b>230,000</b>	230,000	<b>230,000</b>	230,000
Additions	-	-	-	-
Disposals	-	-	-	-
Carrying amount at the end of year	<b>230,000</b>	230,000	<b>230,000</b>	230,000
Buildings				
Balance at the beginning of year	<b>2,626,614</b>	2,700,926	<b>2,626,614</b>	2,700,926
Additions	-	-	-	-
Disposals	-	-	-	-
Depreciation expense	<b>( 68,025 )</b>	( 74,312 )	<b>( 68,025 )</b>	( 74,312 )
Carrying amount at the end of year	<b>2,558,589</b>	2,626,614	<b>2,558,589</b>	2,626,614
Plant and equipment				
Balance at the beginning of year	<b>1,349,187</b>	1,397,212	<b>1,349,187</b>	1,397,212
Additions	<b>239,704</b>	176,524	<b>239,704</b>	176,524
Disposals	<b>( 7,421 )</b>	( 13,125 )	<b>( 7,421 )</b>	( 13,125 )
Depreciation expense	<b>( 230,478 )</b>	( 211,424 )	<b>( 230,478 )</b>	( 211,424 )
Carrying amount at the end of year	<b>1,350,992</b>	1,349,187	<b>1,350,992</b>	1,349,187
Total	<b>4,139,581</b>	4,205,801	<b>4,139,581</b>	4,205,801

An independent valuer was contracted to value the land and buildings at 30 June 2009. Based on this valuation the cost value of land and building disclosed above is below the commercial valuation and therefore no impairment has occurred.

Notes to the financial statements for the year ended 30 June 2009

	Consolidated Entity		Parent Entity	
	2009	2008	2009	2008
	\$	\$	\$	\$
<b>Note 12 - Deferred tax assets</b>				
The balance comprises temporary differences attributable to:				
Amounts recognised in profit or loss:				
Employee benefits	377,916	398,213	377,916	398,213
Tithe	44,060	60,267	44,060	60,267
Audit fees	16,800	15,600	12,450	11,400
	<u>438,776</u>	<u>474,080</u>	<u>434,426</u>	<u>469,880</u>
Amounts recognised directly in equity:				
Financial asset revaluations	25,424	15,704	25,424	15,704
	<u>464,200</u>	<u>489,784</u>	<u>459,850</u>	<u>485,584</u>
Movements				
Opening balance at 1 July	489,784	392,435	485,584	391,385
Credited (charged) to the income statement	( 35,304)	81,645	( 35,454)	78,495
Credited (charged) to equity	9,720	15,704	9,720	15,704
Closing balance at 30 June	<u>464,200</u>	<u>489,784</u>	<u>459,850</u>	<u>485,584</u>
<b>Note 13 - Trade and other payables</b>				
Trade payables	253,776	288,131	224,206	173,630
Sundry payables and accrued expenses	1,330,217	1,532,119	1,131,968	1,131,715
Employee bonus	172,380	295,080	172,380	295,080
Amounts payable to wholly owned entity	-	-	424,244	448,051
	<u>1,756,373</u>	<u>2,115,330</u>	<u>1,952,798</u>	<u>2,048,476</u>
<b>Note 14 - Deferred tax liabilities</b>				
The balance comprises temporary differences attributable to:				
Amounts recognised in profit or loss:				
Stamp duty on leasehold property	30,896	30,896	30,896	30,896
Tax deferred income	2,836	2,389	2,836	2,389
	<u>33,732</u>	<u>33,285</u>	<u>33,732</u>	<u>33,285</u>
Movements				
Opening balance at 1 July	33,285	33,248	33,285	33,248
Credited/(charged) to the income statement	447	2,389	447	2,389
Credited/(charged) to equity	-	( 2,352)	-	( 2,352)
Closing balance at 30 June	<u>33,732</u>	<u>33,285</u>	<u>33,732</u>	<u>33,285</u>

**Notes to the financial statements for the year ended 30 June 2009**

	Consolidated Entity		Parent Entity	
	2009	2008	2009	2008
	\$	\$	\$	\$
<b>Note 15 - Provisions</b>				
Current				
Employee benefits - long service leave	<u>535,406</u>	432,097	<u>535,406</u>	432,097
	<u>535,406</u>	<u>432,097</u>	<u>535,406</u>	<u>432,097</u>
Non-Current				
Employee benefits - long service leave	<u>49,003</u>	79,338	<u>49,003</u>	79,338
	<u>49,003</u>	<u>79,338</u>	<u>49,003</u>	<u>79,338</u>
<b>Note 16 - Movements in equity</b>				
Issued capital				
Ordinary shares				
Fully paid ordinary shares at the beginning of the financial year 984,003 (2008 - 945,109) shares	5,740,791	4,949,532	5,740,791	4,949,532
Issue of share capital				
Shares issued during the year under the employee share ownership plan:				
660 on 23 September 2008 (share bonus)	23,570		23,570	
4,567 on 27 October 2008 (option exercised)	113,353		113,353	
27,814 on 6 November 2008 (options exercised)	690,343		690,343	
2,326 on 26 November 2008 (options exercised)	57,731		57,731	
302 on 24 September 2007 (share bonus)	-	15,885	-	15,885
26,644 on 9 November 2007 (options exercised)	-	401,204	-	401,204
8,413 on 30 November 2007 (options exercised)	-	136,964	-	136,964
1,449 on 18 December 2007 (option exercised)	-	23,590	-	23,590
2,798 on 5 October 2007 (dividend reinvestment plan)		146,279	-	146,279
4,711 on 19 October 2007 (dividend reinvestment plan)		246,291	-	246,291
Shares bought back during the year				
27,814 on 6 November 2008	( 886,153)		( 886,153)	
3,423 on 17 October 2007		( 178,954)		( 178,954)
Balance 30 June				
991,556 (2008 - 984,003) shares	<u>5,739,635</u>	<u>5,740,791</u>	<u>5,739,635</u>	<u>5,740,791</u>

**Notes to the financial statements for the year ended 30 June 2009**

	Consolidated Entity		Parent Entity	
	2009	2008	2009	2008
	\$	\$	\$	\$

**Note 16 - Movements in equity - continued**

At 30 June 2009 there were 991,556 fully paid ordinary shares which have no par value.

For detailed information relating to the Australian Ethical Investment Limited employee share ownership plan, including details of options issued, exercised and lapsed during the financial year and the options outstanding at year-end, refer to note 24 Share-based payments

For information related to share options issued to key management personnel during the financial year refer to the remuneration report contained within the Directors' report.

Ordinary shares participate in dividends and the proceeds on winding up of the parent entity in proportion to the number of shares held. At the shareholders meeting each ordinary share is entitled to one vote when a poll is called, otherwise each shareholder has one vote on a show of hands.

The company's capital structure and policies remain relatively simple. The company currently has no debt and capital not required for working purposes is held as an investment in Trevor Pearcey House and in an investment portfolio comprising triple A securities and senior bank debt. Detail provided in Note 9 and 11.

Management effectively manages the group's capital by assessing the group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of distributions to shareholders and share issues.

Maintenance of a certain level of capital is a condition of the company's Australian Financial Services Licence. The company currently meets the \$5.0M capital requirement above which no extra capital is required as a result of increased funds under management.

**Reserves**

Available-for-sale financial assets revaluation reserve

Balance 1 July	( 36,643)	5,489	( 36,643)	5,489
Revaluation - gross	( 32,399)	( 60,166)	( 32,399)	( 60,166)
Deferred tax	9,720	18,034	9,720	18,034
Balance 30 June	( 59,322)	( 36,643)	( 59,322)	( 36,643)

Share-based payments reserve

Balance 1 July	371,464	195,198	371,464	195,198
Option expense	223,127	176,266	223,127	176,266
Balance 30 June	594,591	371,464	594,591	371,464

Total Reserves

	<u>535,269</u>	<u>334,821</u>	<u>535,269</u>	<u>334,821</u>
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The "Available-for-sale financial assets revaluation reserve" records revaluations to fair value of available for sale financial assets.

The "Share-based payments reserve" records items recognised as expenses on valuation of employee share options.

**Retained earnings**

Balance 1 July	2,305,878	2,533,914	571,373	1,502,005
Profit for the period	1,202,752	1,651,790	1,108,292	949,194
Total for the period	1,202,752	1,651,790	1,108,292	949,194
Dividends	( 1,330,329)	( 1,879,826)	( 1,330,329)	( 1,879,826)
Balance 30 June	<u>2,178,301</u>	<u>2,305,878</u>	<u>349,336</u>	<u>571,373</u>

**Total Equity**

	<u>8,453,205</u>	<u>8,381,490</u>	<u>6,624,240</u>	<u>6,646,985</u>
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**Notes to the financial statements for the year ended 30 June 2009**

<b>Consolidated Entity</b>		<b>Parent Entity</b>	
<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>

**Note 17 – Events after the balance sheet date**

On 11 August 2009 the company announced that Anne O'Donnell, CEO and Managing Director would end her employment effective 11 December 2009. No other events that may have an impact on these financial statements have occurred.

The financial report was authorised for issue on the directors' declaration date by the board of directors.

**Note 18 - Economic dependence**

The Consolidated Entity is dependent upon management fees received in its capacity as Responsible Entity of the Australian Ethical Trusts and as Trustee of the Australian Ethical Retail Superannuation Fund.

**Note 19 - Segment reporting**

The Consolidated Entity operated within one business segment (Investment Management) which represents its primary segment reporting format and one geographical segment.

**Note 20 - Contingencies**

**Liabilities and assets of trusts and superannuation fund**

Liabilities of the trusts and superannuation fund for which the Consolidated Entity and parent entity are Responsible Entity and Trustee but not shown in the financial statements of the Consolidated Entity or parent entity were:

Current liabilities				
Payables	<b>4,537,926</b>	6,740,858	<b>3,037,326</b>	1,392,523
Provisions	<b>4,454,713</b>	10,702,251	<b>3,521,480</b>	9,127,716
Total liabilities	<b>8,992,639</b>	17,443,109	<b>6,558,806</b>	10,520,239
Rights of indemnities for liabilities incurred by the Consolidated Entity and parent entity not recorded in the financial statements were:	<b>8,992,639</b>	17,443,109	<b>6,558,806</b>	10,520,239

The trusts and superannuation fund hold sufficient assets to meet these liabilities as and when they fall due.

The assets of the trusts and superannuation fund are not available to meet any liabilities of the Consolidated Entity or parent entity acting in their own right.

**Superannuation Administrator Transition**

Issues raised in relation to the superannuation administrator transition as per note 20 of the last full year financial statements have been resolved with no material impact to the group accounts.



**Notes to the financial statements for the year ended 30 June 2009**

	Consolidated Entity		Parent Entity	
	2009	2008	2009	2008
	\$	\$	\$	\$

**Note 21 - Cash flow information**

(a) Reconciliation of cash

Cash at the end of the financial year as shown in the cash flow statement is reconciled to the related items in the balance sheet as follows:

Cash on hand	300	300	300	300
Cash at bank	137,016	222,476	5,357	4,793
Deposits at call	2,477,151	2,329,462	1,220,654	1,043,996
	<u>2,614,467</u>	<u>2,552,238</u>	<u>1,226,311</u>	<u>1,049,089</u>

(b) Reconciliation of cash flow from operations with net profit from ordinary activities after income tax expense

Net profit from ordinary activities after income tax expense	1,202,752	1,651,790	1,108,292	949,194
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Non-cash flows in operating profit

Depreciation	298,503	285,736	298,503	285,736
Provisions	72,973	137,111	72,973	137,111
(Profit) loss on sale of property, plant & equipment	7,167	13,125	7,167	13,125
Share options expensed	223,127	176,266	223,127	176,266
Staff bonus paid in shares	23,570	15,885	23,570	15,885

Changes in assets and liabilities

(Increase) decrease in trade & other receivables	11,634	( 324,337)	9,185	28,531
(Increase) decrease in prepayments & other assets	( 30,876)	( 64,846)	( 31,017)	( 41,970)
(Increase) decrease in deferred tax assets	35,304	( 81,645)	35,454	( 78,495)
Increase (decrease) in trade & other payables	( 358,957)	441,661	( 95,678)	186,191
Increase (decrease) in current tax liability	116,500	( 168,605)	65,114	( 63,643)
Increase (decrease) in deferred tax liability	447	2,389	447	2,389

Net cash provided by (used in) operating activities	<u>1,602,144</u>	<u>2,084,530</u>	<u>1,717,137</u>	<u>1,610,320</u>
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(c) Non-cash financing and investing activities

Shares in Australian Ethical Investment Limited, to the value of \$23,570 (2008: \$15,885) were issued in lieu of staff bonus.

**Notes to the financial statements for the year ended 30 June 2009**

	Consolidated Entity		Parent Entity	
	2009	2008	2009	2008
	\$	\$	\$	\$
<b>Note 22 – Related party transactions</b>				
Australian Ethical Investment Limited is the ultimate parent entity and owns 100% of Australian Ethical Superannuation Pty Ltd.				
Australian Ethical Investment Limited acts as the Responsible Entity for the Australian Ethical Trusts (Australian Ethical Balanced Trust, Australian Ethical Equities Trust, Australian Ethical Income Trust, Australian Ethical Large Companies Share Trust, Australian Ethical International Equities Trust and Australian Ethical World Trust).				
Australian Ethical Superannuation Pty Ltd acts as trustee for the Australian Ethical Retail Superannuation Fund.				
Transactions between related parties are on commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.				
<b>Australian Ethical Superannuation Pty Ltd</b>				
a) Transactions between Australian Ethical Investment Limited and its wholly owned entity, Australian Ethical Superannuation Pty Ltd during the financial year consisted of:				
(i) Transactions whereby Australian Ethical Investment Limited provides management services to the wholly owned entity on a cost recovery basis	-	-	<b>3,445,918</b>	3,563,238
(ii) Transactions between Australian Ethical Investment Limited and its wholly owned entity under the tax consolidation and related tax sharing agreement referred to in note 1(b).	-	-	<b>555,910</b>	515,420
(iii) Transactions whereby Australian Ethical Investment Limited collects management fee income on behalf of wholly owned entity and on-pays this management fee income to the wholly owned entity on a monthly basis.	-	-	<b>5,054,272</b>	5,580,164
(iv) Transactions whereby Australian Ethical Investment Limited receives a dividend from the wholly owned entity referred to in note 3.	-	-	<b>1,202,596</b>	500,000
b) Outstanding balances at balance date:				
Amounts receivable from wholly owned entity:				
Taxation and other	-	-	<b>221,409</b>	119,044
Amounts payable to wholly owned entity:				
Management fee income	-	-	<b>424,244</b>	448,051

Notes to the financial statements for the year ended 30 June 2009

	Consolidated Entity		Parent Entity	
	2009	2008	2009	2008
	\$	\$	\$	\$

Note 22 – Related party transactions - continued

**Australian Ethical Trusts**

a) Transactions between Australian Ethical Investment Limited, as Responsible Entity, and the Australian Ethical Trusts during the financial year consisted of:

(i) Transactions whereby Australian Ethical Investment Limited provides investment services to the Australian Ethical Trusts in accordance with the Trust Deed.

- Australian Ethical Balanced Trust	<b>3,521,848</b>	4,085,481	<b>3,521,848</b>	4,085,481
- Australian Ethical Equities Trust	<b>3,286,338</b>	3,612,192	<b>3,286,338</b>	3,612,192
- Australian Ethical Income Trust	<b>316,833</b>	280,875	<b>316,833</b>	280,875
- Australian Ethical Large Companies Shares Trust	<b>2,065,893</b>	2,578,524	<b>2,065,893</b>	2,578,524
- Australian Ethical International Equities Trust	<b>476,444</b>	353,350	<b>476,444</b>	353,350
- Australian Ethical World Trust	<b>35,377</b>	27,055	<b>35,377</b>	27,055

(ii) Transactions whereby Australian Ethical Investment Limited provides accounting services to the Australian Ethical Trusts in accordance with the Trust Deed.

- Australian Ethical Balanced Trust	<b>275,896</b>	155,976	<b>275,896</b>	155,976
- Australian Ethical Equities Trust	<b>218,138</b>	123,000	<b>218,138</b>	123,000
- Australian Ethical Income Trust	<b>92,595</b>	49,074	<b>92,595</b>	49,074
- Australian Ethical Large Companies Shares Trust	<b>142,057</b>	77,646	<b>142,057</b>	77,646
- Australian Ethical International Equities Trust	<b>109,072</b>	56,112	<b>109,072</b>	56,112
- Australian Ethical World Trust	<b>42,156</b>	21,576	<b>42,156</b>	21,576

(iii) Transactions whereby Australian Ethical Investment Limited seeks expense reimbursement from the Australian Ethical Trusts in accordance with the Trust Deed.

- Australian Ethical Balanced Trust	<b>71,058</b>	54,023	<b>71,058</b>	54,023
- Australian Ethical Equities Trust	<b>81,024</b>	57,610	<b>81,024</b>	57,610
- Australian Ethical Income Trust	<b>6,663</b>	4,717	<b>6,663</b>	4,717
- Australian Ethical Large Companies Shares Trust	<b>56,101</b>	46,028	<b>56,101</b>	46,028
- Australian Ethical International Equities Trust	<b>7,277</b>	376	<b>7,277</b>	376
- Australian Ethical World Trust	<b>107</b>	5,442	<b>107</b>	5,442

(iv) Transaction whereby Australian Ethical Investment Limited received a distribution payment from the Australian Ethical Balanced Trust

	<b>6,873</b>	7,311	<b>6,873</b>	7,311
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b) Outstanding balances at balance date:

**Notes to the financial statements for the year ended 30 June 2009**

	Consolidated Entity		Parent Entity	
	2009	2008	2009	2008
	\$	\$	\$	\$
<b>Note 22 – Related party transactions - continued</b>				
Amounts receivable from the Australian Ethical Trusts in relation to investment services, accounting services and reimbursable expenses:				
- Australian Ethical Balanced Trust	352,189	358,820	352,189	358,820
- Australian Ethical Equities Trust	351,300	338,548	351,300	338,548
- Australian Ethical Income Trust	40,029	31,780	40,029	31,780
- Australian Ethical Large Companies Shares Trust	204,066	218,099	204,066	218,099
- Australian Ethical International Equities Trust	56,269	48,120	56,269	48,120
- Australian Ethical World Trust	7,991	5,386	7,991	5,386
Value of units held by Australian Ethical Investment Limited in the Australian Ethical Balanced Trust				
	320,749	349,891	320,749	349,891
Distribution receivable from AEBT	3,298	7,400	3,298	7,400

**Australian Ethical Retail Superannuation Fund**

a) Transactions between the Consolidated entity and the Australian Ethical Retail Superannuation Fund during the financial year consisted of:

(i) Transactions between Australian Ethical Superannuation Pty Limited and the Australian Ethical Retail Superannuation Fund related to investment services/ (rebate of investment services.)

	207,004	30,175	-	-
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Outstanding balances at balance date:

Amounts receivable from/ (payable to ) the Australian Ethical Retail Superannuation Fund: Investment services/ (rebate of investment services fee)

	95,853	21,284	-	-
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**Terms and conditions**

No provision for doubtful debts have been raised in relation to any outstanding balances and no expense has been recognised in respect of bad or doubtful debts due from related parties.

Outstanding balances are unsecured and are repayable in cash.

Notes to the financial statements for the year ended 30 June 2009

Note 23 - Key management personnel compensation

a) Key management personnel

Names and positions of key management personnel (directors and named executives) at any time during the financial year

Parent entity directors

Name	Position	
Caroline Le Couteur	Director, executive	Resigned 27 November 2008
James Thier	Director, executive	
Howard Pender	Director, executive	
Naomi Edwards	Director, non-executive	
Justine Hickey	Director, non-executive	
Anne O'Donnell	Managing Director, executive	Resigned 11 August 2009
Les Coleman	Director, non-executive	Appointed 1 July 2008
André Morony	Director, non-executive	Appointed 1 July 2008

Other key management personnel

Name	Position	
Gary Leckie	Chief financial officer	
Tim Xirakis	Finance Investment Manager	
Philip George	Company secretary / legal counsel	
Paul Harding Davis	Head of Distribution	
Martin Halloran	Chief Investment Officer	Appointed 27 August 2008

b) Key management personnel compensation

	Economic Entity		Parent Entity	
	2009	2008	2009	2008
	\$	\$	\$	\$
Short term employment benefits	1,779,448	1,569,475	1,684,770	1,474,892
Post-employment benefits	147,726	131,619	139,941	123,519
Other long-term benefits	34,778	29,635	34,778	29,635
Termination benefits	-	-	-	-
Share-based payments	110,320	142,670	110,320	142,670
Total compensation	<u>2,072,272</u>	<u>1,873,399</u>	<u>1,969,809</u>	<u>1,770,716</u>

Further key management personnel remuneration details are included in the Remuneration Report section of the Directors' Report.

c) Equity instrument disclosures relating to key management personnel

Option Holdings

Number of options held by key management personnel.

	Balance 01.07.08	Granted as Remun- eration	Options Exercised	Net Change Other	Balance 30.06.09	Total Vested 30.06.09	Total Exer- cisable 30.06.09	Total Unexer- cisable 30.06.09
<b>Parent Entity Directors</b>								
Caroline Le Couteur	5,944	-	(2,243)	(3,701)	-	-	-	-
James Thier	4,749	1,364	(1,800)	-	4,313	-	-	4,313
Howard Pender	3,913	1,326	(931)	-	4,308	-	-	4,308
Naomi Edwards	-	-	-	-	-	-	-	-
Justine Hickey	-	-	-	-	-	-	-	-
Anne O'Donnell	8,940	2,648	(3,006)	-	8,582	-	-	8,582
André Morony	-	-	-	-	-	-	-	-
Les Coleman	-	-	-	-	-	-	-	-
<b>Named executives (including other key management personnel)</b>								
Philip George	6,375	2,169	(1,550)	-	6,994	-	-	6,994
Ruth Medd	-	-	-	-	-	-	-	-
Gary Leckie	4,597	1,919	(1,387)	-	5,129	-	-	5,129
Tim Xirakis	3,163	1,895	-	-	5,058	-	-	5,058
Paul Harding Davis	-	1,060	-	-	1,060	-	-	1,060
Martin Halloran	-	-	-	-	-	-	-	-
Total	<u>37,681</u>	<u>12,381</u>	<u>(10,917)</u>	<u>(3,701)</u>	<u>35,444</u>	<u>-</u>	<u>-</u>	<u>35,444</u>

Notes to the financial statements for the year ended 30 June 2009

Note 23 - Key management personnel compensation - continued

Shareholdings

Number of Shares held by key management personnel.

	Balance 01.07.08	Share in lieu of Cash Bonus	Options Exercised/ Shares Issued (1)	Net Change Other (2)	Balance 30.06.09 (3)&(4)
<b>Parent Entity Directors</b>					
Caroline Le Couteur	49,436	-	2,243	( 2,243)	49,436
James Thier	64,218	28	1,800	( 200)	65,846
Howard Pender	51,743	109	931	( 500)	52,283
Naomi Edwards	-	-	-	-	-
Pauline Vamos	-	-	-	-	-
Justine Hickey	700	-	-	-	700
Anne O'Donnell	8,982	168	3,006	( 168)	11,988
André Morony	-	-	-	-	-
Les Coleman	-	-	-	-	-
<b>Named executives (including other key management personnel)</b>					
Philip George	381	-	1,550	( 1,442)	489
Ruth Medd	-	-	-	-	-
Gary Leckie	-	-	1,387	( 1,387)	-
Tim Xirakis	-	-	-	-	-
Paul Harding Davis	-	78	-	-	78
Martin Halloran	-	-	-	-	-
<b>Total</b>	<b>175,460</b>	<b>383</b>	<b>10,917</b>	<b>( 5,940)</b>	<b>180,820</b>

(1) The amount paid for shares issued on exercise of options is \$24.82 in all cases.

(2) Net change other refers to shares purchased or sold during the financial year.

(3) Shares issued are fully paid

(4) Balance represents shareholdings by key management personal including their related parties as required by AASB 124 Related Party Disclosures.

Note 24 - Share based payments

The following share-based payment arrangements existed at 30 June 2009:

On 22 September 2006, 45,825 share options were granted to non-probationary employees under the Australian Ethical Investment Limited employee share ownership plan. The options were issued for nil consideration, are not exercisable for 3 years from the date of issue, have an exercise price of \$32.50 each and a 3 month window in which to be exercised, and in most circumstances will lapse if the holder is no longer an employee of Australian Ethical Investment Limited. The options hold no voting or dividend rights.

On 24 September 2007, 47,255 share options were granted to non-probationary employees under the Australian Ethical Investment Limited employee share ownership plan. The options were issued for nil consideration, are not exercisable for 3 years from the date of issue, have an exercise price of \$57.57 each and a 3 month window in which to be exercised, and in most circumstances will lapse if the holder is no longer an employee of Australian Ethical Investment Limited. The options hold no voting or dividend rights.

On 14 October 2008, 41,937 share options were granted to non-probationary employees under the Australian Ethical Investment Limited employee share ownership plan and on 1 December 2008, 2,690 share options were granted to executive directors. The options were issued for nil consideration, are exercisable from 14 October 2011, have an exercise price of \$32.27 each and a three month window in which to be exercised. In most circumstances the options will lapse if the holder is no longer an employee of Australian Ethical Investment Limited. The options hold no voting or dividend rights.

On 23 September 2008, 660 ordinary shares were issued under the employee share ownership plan. The shares carry full dividend and voting rights and are not transferable for a period of 3 years, or until an employee leaves the company's employment whichever first occurs (In the comparative year 302 ordinary shares, with the same terms, were granted on 24 September 2007).

Notes to the financial statements for the year ended 30 June 2009

Note 24 - Share based payments - continued

	Consolidated Entity				Parent Entity			
	2009	2008	2009	2008	2009	2008	2009	2008
	Number of Options	Weighted Average Exercise Price \$	Number of Options	Weighted Average Exercise Price \$	Number of Options	Weighted Average Exercise Price \$	Number of Options	Weighted Average Exercise Price \$
Outstanding at the beginning of the financial year	116,753	39.31	118,995	25.11	116,753	39.31	118,995	25.11
Granted	44,627	32.27	47,255	57.57	44,627	32.27	47,255	57.57
Forfeited	( 8,523)	43.98	( 14,991)	37.17	( 8,523)	43.98	( 14,991)	37.17
Exercised	( 34,707)	30.34	( 34,506)	52.57	( 34,707)	30.34	( 34,506)	52.57
Expired	( 1,373)	24.82			( 1,373)	24.82		
Outstanding at year-end	116,777	40.76	116,753	39.31	116,777	40.76	116,753	39.31
Exercisable at year-end	-	-	-	-	-	-	-	-

There were 34,707 options exercised during the year ended 30 June 2009. The weighted average share price calculated as at exercise dates of these options was \$30.34.

The options outstanding at 30 June 2009 had a weighted average exercise price of \$40.76 and a weighted average remaining contractual life of 1.58 years. Exercise prices range from \$32.27 to \$57.57 in respect of options outstanding at 30 June 2009

The weighted average fair value of the options AEFAU granted on 14 October was \$8.96 and AEFAV granted on 1 December 2008 was \$3.65 per share option.

This price of \$8.96 for option AEFAU was calculated by using the Black Scholes option pricing model applying the following inputs:

Weighted average exercise price	\$32.27
Weighted average life of the option	3.25 years
Underlying share price	\$35.60
Expected share price volatility	34.70%
Risk free interest rate	4.84%

This price of \$3.65 for option AEFAV was calculated by using the Black Scholes option pricing model applying the following inputs:

Weighted average exercise price	\$32.27
Weighted average life of the option	3.12
Underlying share price	\$27.00
Expected share price volatility	34.70%
Risk free interest rate	4.84%

Included under employee benefits expense in the income statement is :  
 \$23,570 (2008: \$15,885) relating to equity-settled share-based payment transactions for staff bonus; and  
 \$223,127 (2008: \$176,266) relating to options issued under the employee share ownership plan.

Note 25 - Financial instruments

(a) Financial risk management

The consolidated entity's financial instruments consist of cash and cash equivalents (note 7), trade and other receivables (note 8), financial assets (note 9) and trade and other payables (note 13).

The main purpose of these financial instruments is to finance the consolidated entity's operations. The consolidated entity has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

**Notes to the financial statements for the year ended 30 June 2009**

**Note 25 - Financial instruments - continued**

**(b) Interest rate risk**

The consolidated entity's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on classes of financial assets and financial liabilities is as follows:

	Weighted average effective interest rate		Floating interest rate		Fixed interest rate within 1 year	
	2009 %	2008 %	2009 \$	2008 \$	2009 \$	2008 \$
Cash and cash equivalents	5	7	2,614,167	2,551,938	-	-
Trade and other receivables					-	-
Financial assets	5	8	519,829	637,572	1,154,124	1,111,202
<b>Total financial assets</b>			<b>3,133,996</b>	<b>3,189,510</b>	<b>1,154,124</b>	<b>1,111,202</b>
Trade and other payables			-	-	-	-
<b>Total financial liabilities</b>			<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

	Fixed interest rate within 1 to 5 years		Non-interest bearing		Total	
	2009 \$	2008 \$	2009 \$	2008 \$	2009 \$	2008 \$
Cash	-	-	300	300	2,614,467	2,552,238
Trade and other receivables	-	-	1,800,859	1,812,410	1,800,859	1,812,410
Financial assets	82,492	94,744	-	-	1,756,445	1,843,518
<b>Total financial assets</b>	<b>82,492</b>	<b>94,744</b>	<b>1,801,159</b>	<b>1,812,710</b>	<b>6,171,771</b>	<b>6,208,166</b>
Trade and other payables	-	-	1,756,373	2,115,330	1,756,373	2,115,330
<b>Total financial liabilities</b>	<b>-</b>	<b>-</b>	<b>1,756,373</b>	<b>2,115,330</b>	<b>1,756,373</b>	<b>2,115,330</b>

**(c) Credit Risk**

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the balance sheet and notes to the financial statements.

Quantitative details related to financial assets is contained in note 9.

In relation to the financial asset – loan to independent entity – disclosed at note 9, the loan agreement between the parent entity and the independent entity provides for the parent to enforce a security over the independent entity's assets should a default in loan payments occur. The independent entity has not defaulted in loan payments over the six years of the loan.

Consideration of credit risk in relation to financial assets is incorporated into the finance committee risk considerations. The defined investment parameters governing the approval of financial asset investments incorporates a sliding scale of risk exposure as follows:

- The maximum exposure to any one issuer is to be no greater than twenty five per cent of the portfolio;
- Minimum amount to be held in cash, AAA securities or senior bank debt is fifty per cent of the portfolio; and
- Minimum amount to be held in cash, AAA securities, senior bank debt, rated corporate debt or subordinated bank debt to be eighty per cent of the portfolio.

**(d) Liquidity risk**

The group carries no borrowing debt on the balance sheet and has sufficient reserves of cash, cash equivalents and liquid investments to assess the liquidity risk as low. The cash position and cash flows are reviewed by the finance committee to ensure regulatory and future operational requirements are catered for.

Trade and other payables are expected to be paid as follows:

	Consolidated Entity		Parent Entity	
	2009 \$	2008 \$	2009 \$	2008 \$
Less than 6 months	1,253,442	1,423,862	1,449,867	1,527,614
6 months to 1 year	502,931	691,468	502,931	520,862
1 to 5 years	-	-	-	-
	<b>1,756,373</b>	<b>2,115,330</b>	<b>1,952,798</b>	<b>2,048,476</b>

**(e) Net Fair Values**

For other assets and other liabilities the net fair value approximates their carrying value.



Notes to the financial statements for the year ended 30 June 2009

Note 25 - Financial instruments - continued

(f) Sensitivity analysis

The group has performed a sensitivity analysis relating to its exposure to interest rate risk. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in the interest rate (all other variables remaining constant). The sensitivity analysis is based only on cash and investments subject to a floating interest rate.

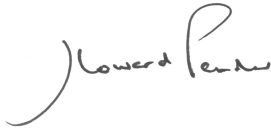
	Consolidated Entity		Parent Entity	
	2009	2008	2009	2008
	\$	\$	\$	\$
Change in profit				
- Increase in interest rate by 2%	62,686	63,790	34,923	33,733
- Decrease in interest rate by 2%	(62,686)	(63,790)	(34,923)	(33,733)
Change in equity				
- Increase in interest rate by 2%	62,686	63,790	34,923	33,733
- Decrease in interest rate by 2%	(62,686)	(63,790)	(34,923)	(33,733)

**DIRECTORS' DECLARATION**

The Directors of Australian Ethical Investment Limited declare that:

1. the financial statements and notes, as set out on pages 18 to 46 and the additional disclosures in the directors' report designated as audited are in accordance with the Corporations Act 2001:
  - (a) comply with accounting standards and the Corporations Regulations 2001; and
  - (b) give a true and fair view of the financial position as at 30 June 2009 and of the performance for the financial year ended on that date of the company and consolidated entity;
2. the Chief Executive Officer and Chief Finance Officer have each declared that:
  - (a) the financial records of the company for the financial year have been properly maintained in accordance with section 286 of the Corporations Act 2001;
  - (b) the financial statements and notes for the financial year comply with the Accounting Standards; and
  - (c) the financial statements and notes for the financial year give a true and fair view.
3. in the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.



Director

Dated this 27 August 2009

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF  
AUSTRALIAN ETHICAL INVESTMENT LIMITED**

*Report on the Financial Report*

We have audited the accompanying financial report of Australian Ethical Investment Limited (the company) and Australian Ethical Investment Limited and controlled entity (the consolidated entity), which comprises the balance sheet as at 30 June 2009, and the income statement, statement of changes in equity and cash flow statement for the year ended on that date, a summary of significant accounting policies and other explanatory notes and the directors' declaration of the consolidated entity comprising the Company and the entity it controlled at the year's end or from to time during the financial year.

*Directors' Responsibility for the Financial Report*

The Directors of the Company are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101: Presentation of Financial Statements, that compliance with the Australian equivalents to International Financial Reporting Standards ensures that the financial report, comprising the financial statements and notes, complies with International Financial Reporting Standards.

*Auditor's Responsibility*

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001

*Auditor's Opinion*

In our opinion:

- (a) the financial report of Australian Ethical Investment Limited and Australian Ethical Investment Limited and Controlled Entity is in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Company's and Consolidated Entity's financial position as at 30 June, 2009 and of their performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001.
- (b) the financial report also complies with International Financial Reporting Standards as as disclosed in Note 1.

*Report on the Remuneration Report*

We have audited the Remuneration Report included in (pages 7 to 14) of the directors' report for the year ended 30 June, 2009. The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

*Auditor's Opinion*

In our opinion the Remuneration Report of Australian Ethical Investment Limited for the year ended 30 June 2009, complies with section 300A of the Corporations Act 2001.



**THOMAS DAVIS & CO.**



P.L. WHITEMAN      PARTNER

Chartered Accountants

SYDNEY,  
27 August, 2009

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