

Better Managed Funds



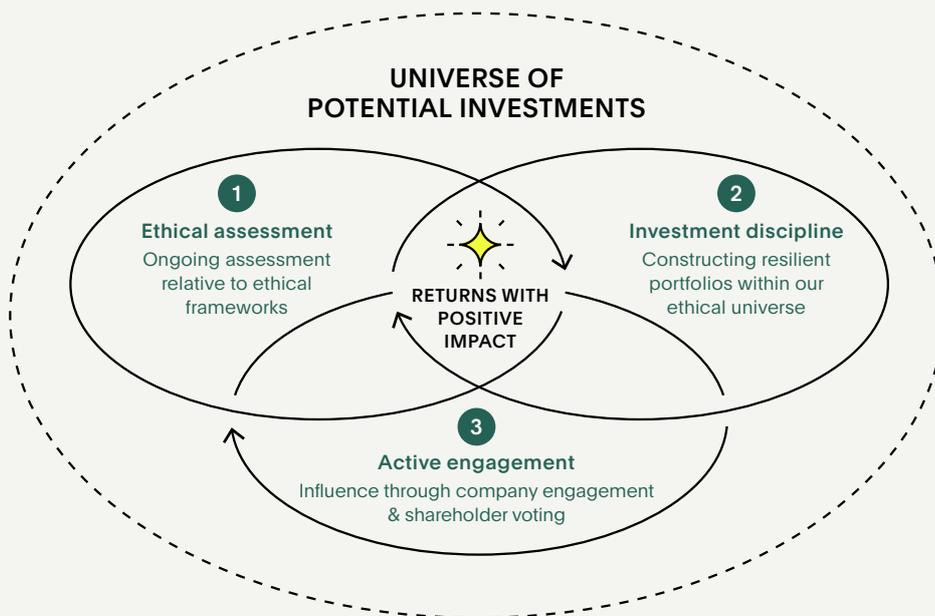
Good does better

We've been investing ethically, and only ethically, since 1986 and have been globally recognised¹ in the process.

Our award-winning² managed funds balance ethical considerations and professional investment management to deliver good outcomes for investors and the planet.

Our unique investment approach

Every investment we make across our entire \$6 billion portfolio must meet the requirements of our Ethical Charter. It guides us to parts of the economy that are good for the planet, people and animals and away from harmful sectors. We believe companies with a social and environmental purpose as part of their competitive strategy, will thrive in and help create a low carbon and equitable future.



- 1 Since 1986 we've been guided by our Ethical Charter to choose companies making a positive impact and to avoid those that don't.
- 2 Once identified, our investment team uses fundamental analysis to determine whether those companies qualify as portfolio candidates for our active strategies.
- 3 We don't just set and forget, monitoring and active engagement of investee companies is an important part of our process.

We make good investments in:

- ✓ Clean energy
- ✓ Sustainable products
- ✓ Medical solutions
- ✓ Innovative technology
- ✓ Responsible banking
- ✓ Healthcare
- ✓ Recycling
- ✓ Energy efficiency
- ✓ Education
- ✓ Aged care

We avoid companies involved in:

- ✗ Coal
- ✗ Coal seam gas
- ✗ Oil
- ✗ Weapons
- ✗ Tobacco
- ✗ Old growth forest logging
- ✗ Exploitation
- ✗ Gambling
- ✗ Human rights abuses
- ✗ Harmful products

Future-proof your clients' investments

We have a simple strategy. We believe your clients' money does better in diversified, sustainable, well-managed companies in sectors that are growing and are future-focused. It's a strategy that's brought us success and performance that we're proud of.



A portfolio that aligns with client values

We exclude companies that cause unnecessary harm to people, the planet and animals, while seeking out positive future-building investments like health care, enabling technologies, renewables and education.



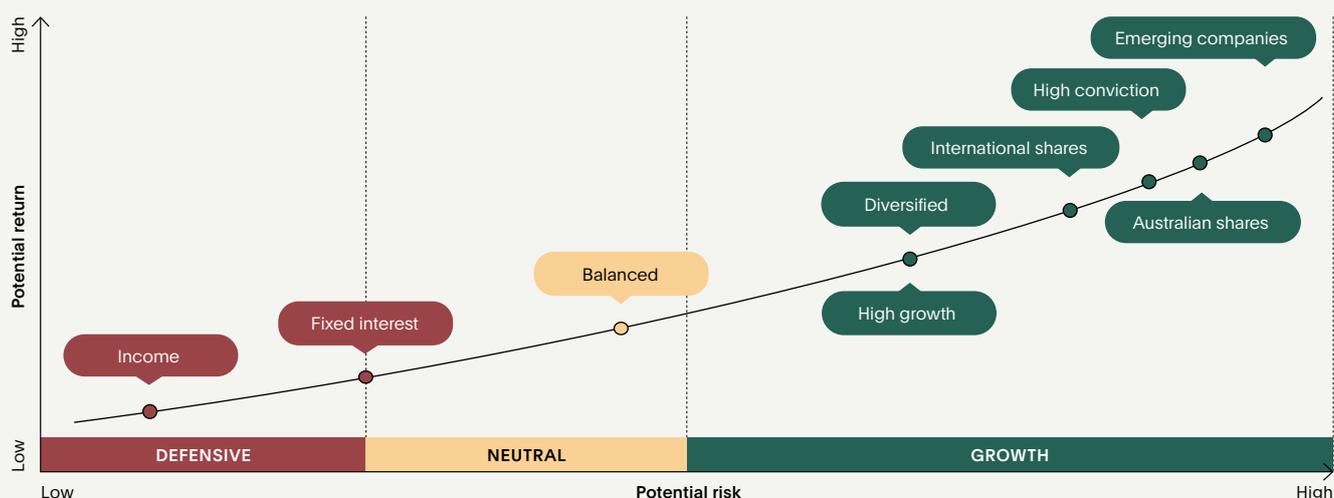
Award-winning expertise

Our award-winning investment team use their decades of deep segment expertise to consistently deliver top-quartile performance.



A broad range of ethical investment products

We offer a suite of 9 managed funds covering the full range of risk and return objectives. We now offer an SMA strategy based on our flagship Australian Shares Fund and a high conviction, actively-managed ETF (AEAE). Our funds are available on a range of popular platforms.



You should obtain financial advice to help explain investment risk, assess your risk tolerance and select the investment most suited to suit your personal circumstances.



Our flagship Australian Shares Fund

Ethically-screened and actively-managed

Bottom-up stock picking to deliver sustainable growth

27+ year track record across all market conditions

No exposure to tobacco, gambling & fossil fuel companies*

Tilted to health care, financials, IT, renewables & education

Top holdings

As at 31 January 2022

| Company | Sector |
|--------------------|------------------------|
| Macquarie Telecom | Communications |
| Bank of Queensland | Financials |
| Healius | Health care |
| Suncorp | Financials |
| Cochlear | Health care |
| Genworth | Financials |
| Mirvac | Real estate |
| Contact Energy | Utilities (renewables) |
| Westpac | Financials |
| NAB | Financials |

An actively-managed, diversified portfolio of Australian companies aligned to our Ethical Charter. Stocks are generally selected for growth rather than income, with a bias towards smaller caps on the ASX.

Key facts

Benchmark

S&P/ASX 300
Accumulation Index

Suggested investment timeframe

7 years

Minimum investment

\$500,000 across all Australian Ethical Managed Funds, including \$25,000 within the Australian Shares Fund

Asset allocation range

85-100% Australian equities and 0-15% Cash

Typical number of stocks

~60-70

Risk level

Very high

**Australian
Ethical**



* We don't invest in companies whose main business is fossil fuels, or in diversified companies that earn some fossil fuel revenue and aren't creating positive impact with their other activities. We may invest in a diversified company which is having a positive impact in other ways such as producing renewable energy, providing its negative revenue is sufficiently low (a maximum of 5% to 33% depending on the activity). We have never invested in tobacco and support Tobacco Free Portfolios. For more information, visit australianethical.com.au/why-ae/ethics/ethical-criteria

¹ Recognised as one of just six global leaders for our commitment to ESG. The Morningstar ESG Commitment Level: Our first assessment of 100-plus strategies and 40 asset managers, November 2020

² Refer to page 3 of this flyer. More information is available here: australianethical.com.au/why-ae/investment

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The information in this report is general information only and does not take into account your personal financial situation, objectives or needs. You should consider obtaining financial advice that is tailored to suit your personal circumstances before making an investment decision. Please read the Financial Services Guide and the relevant Product Disclosure Statement(s) and Target Market Determination as well as other important available on our website for information about our products.

Past performance is not a reliable indicator of future performance.

Find out more

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